



The 27th **INTERNATIONAL
ELECTRIC VEHICLE
SYMPOSIUM & EXHIBITION.**

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17th-20th November 2013

Project CROME: Our Contribution for an E-Mobility World without Frontiers

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Main EnBW Achievements of the Project

- Installation of 25 CROME-specific interoperable charging stations
- Administration and management of the CROME local energy suppliers (Stadtwerke Karlsruhe, E-Werk Mittelbaden, Stadtwerke Baden-Baden & star.Energiewerke Rastatt) including EDF in the EnBW Back-End-System
- Development of an RFID-Card System (EnBW / local suppliers) for customer and partner billing
- Development of differentiated tariffs for partners and customers
- Development and implementation of a roaming system and display of the corresponding tariff on the charging station
- Authorization of French RFID-Cards on German charging stations and consumption information of the charging processes

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Geographical Focus on Karlsruhe and Southern Rhine Valley



Roll out regions

- The market entry occurred in regions in which charging stations are already installed (about 300 stations in the regions Stuttgart, Karlsruhe) with extension to southern Rhine valley
- Further development takes place successively in other charging infrastructure development projects throughout Baden-Württemberg



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CROME RFID-Cards



**STADTWERKE
KARLSRUHE**

Stadtwerke
BADEN BADEN

**E-Werk
Mittelbaden**

STAR
ENERGIEWERKE

Main contents

- The RFID card grants independence and security: it allows accessing currently about 300 charging stations in Baden-Württemberg with around 600 charging points. One of the largest charging networks in Germany.
- The card can be used for access and payment at the charging stations. The client receives a monthly bill for all charging sessions
- Every local supplier can provide his own RFID-Card with its specific branding

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Main components EnBW: RFID Card – Post Paid



Elektronauten Ladekarte für 4-Räder

Grundpreis

9,90 €/Monat

Ladekosten

Spar-Zone

max. 1 €/h

max. 15 Cent/h

Basis-Zone

2 €/h

50 Cent/h

Hot-Spot-Zone

3 €/h

75 Cent/h

Upgrade

Viel-Lader
Option

Für 5 € im Monat ab
der 5. Anschluss-Stunde
nur noch 25 ct/h

Für 5 € im Monat ab
der 7. Anschluss-Stunde
nur noch 25 ct/h

Erstlaufzeit 12 Monate, danach monatliches Kündigungsrecht

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Main components EnBW: RFID Card - Prepaid

Prepaid RFID-Card



- No registration needed
- Easy to use

Main contents

- Access to all EnBW- and authorized EDF-/ CROME charging stations
- Prepaid-Card with up to 50€ credit
- Full cost control
- No specific contractual obligations
- Prepaid-Card is available in all EnBW-outlets and online
- Developed in the e-mobility project iZEUS and usable in CROME

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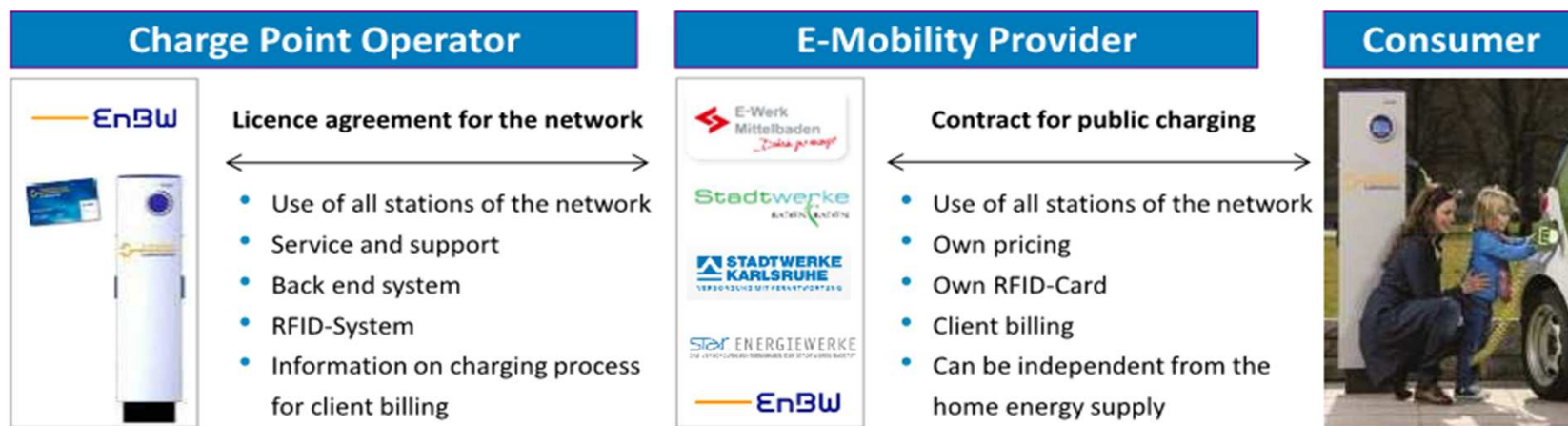
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Main components EnBW: Backend System



- Each energy supplier has an exclusive contractual relationship to the client
- Each energy supplier can define its own pricing model for public charging
- Each energy supplier invoices to its own clients (EnBW provides all charging information)
- EnBW and each energy supplier subscribe a license agreement

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Main components EnBW: Backend - Charging information for suppliers and customers

Stations- nummer	Ort/ Tarifzone	Stecker	Tarif	Beginn	Ende	Anschluss- dauer	Ladekosten (netto)	Ladekarten Nr.
794	EWM Freiburgerstr. 23a. / Wasserstr. Betriebsverwalt- ung des E-Werk Mittelbaden 77652 Offenburg Zone: Basis-Zone	Turbo- stecker	1,68 €/h	08.08.2012 09:54	08.08.2012 15:41	05:46	9,69 €	98
Anzahl der Ladevorgänge		1			gesamt	05:46	9,69 €	



- **Real client billing system**
Each EnBW-partner and customer receives a detailed monthly overview of all charging processes
- **Billing / roaming system with different connected energy suppliers**
Each EnBW-partner receives a detailed overview of its own customers, no matter where the charging station is located
- **Transparent charging information**
Pricing is displayed on the charging station

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- Development of an EnBW charging station app for iPhone (Apple iOS)
- Additional feedback channels for customer experience issues via Facebook and Twitter
- Design and development of an additional questionnaire including specific cross-border traffic related questions (launch tbd.)

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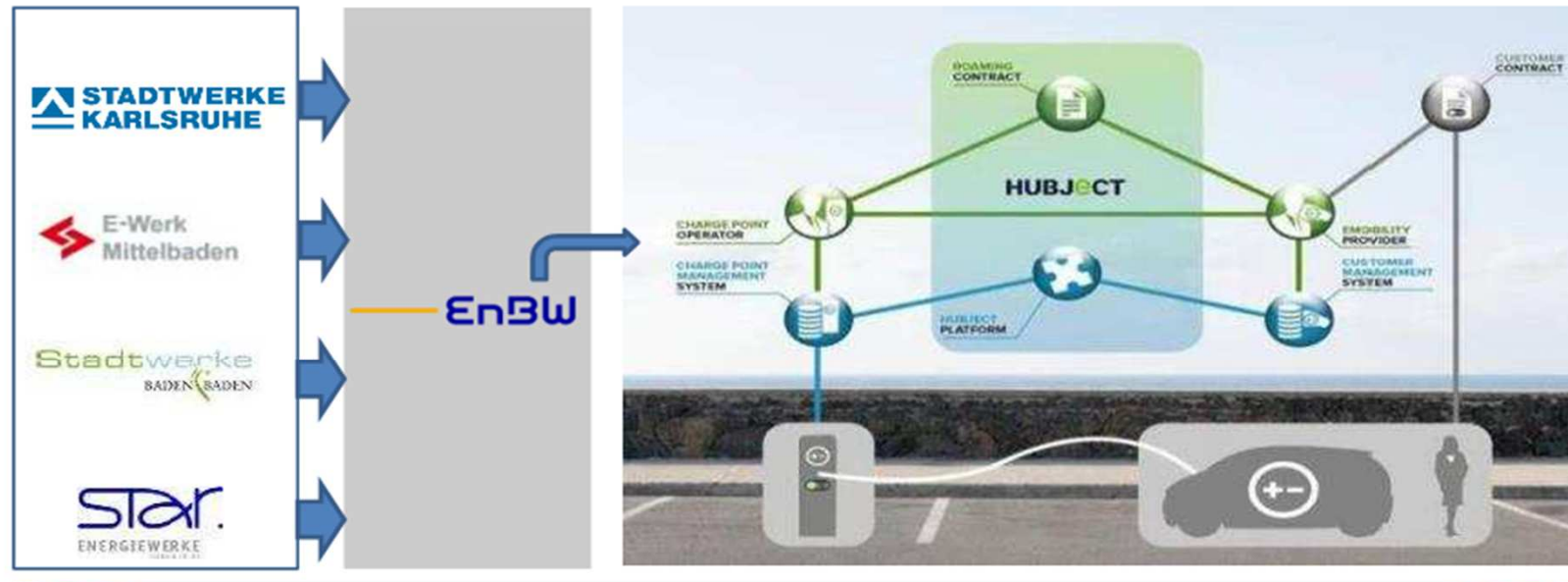
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Additional development: Link to Hubject



- Each Hubject customer can charge at EnBW and EnBW Partner stations
- Soon: Each EnBW and EnBW Partner Customer can charge at Hubject Charging Stations

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EnBW CROME: Learnings & Conclusions

Learnings:

- Cross Border E-Mobility is possible and reality today
- Technology for roaming is fully functionable
- E-Mobility needs now attractive electric vehicles to break through
- Customers accept RFID card for authorization and payment
- Installation and management of public charging infrastructure is costly
- European wide standards for further deployment of e-mobility is crucial

Conclusions:

- E-Mobility will make its way to success within the next decade
- E-Mobility will not replace conventional cars, but will enrich existing vehicle mix
- Political support is needed for development of charging infrastructure
- EnBW will be at your side when developing e-mobility projects

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