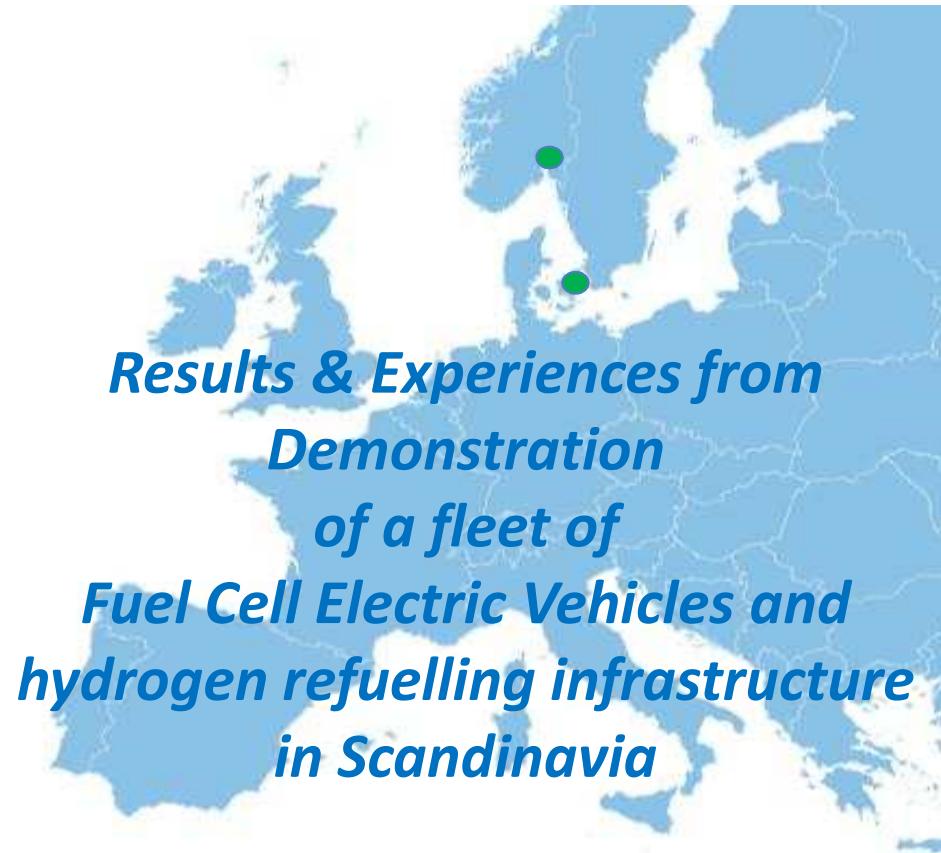




The 27th INTERNATIONAL
ELECTRIC VEHICLE
SYMPOSIUM & EXHIBITION
BARCELONA
17th-20th November 2013



Dr. Steffen Møller-Holst

Vice President Marketing
H₂ & Fuel Cell Technologies
SINTEF, Norway

Dr. Ulrich Bünger

Senior Scientist
L-B-Systemtechnik GmbH
Germany



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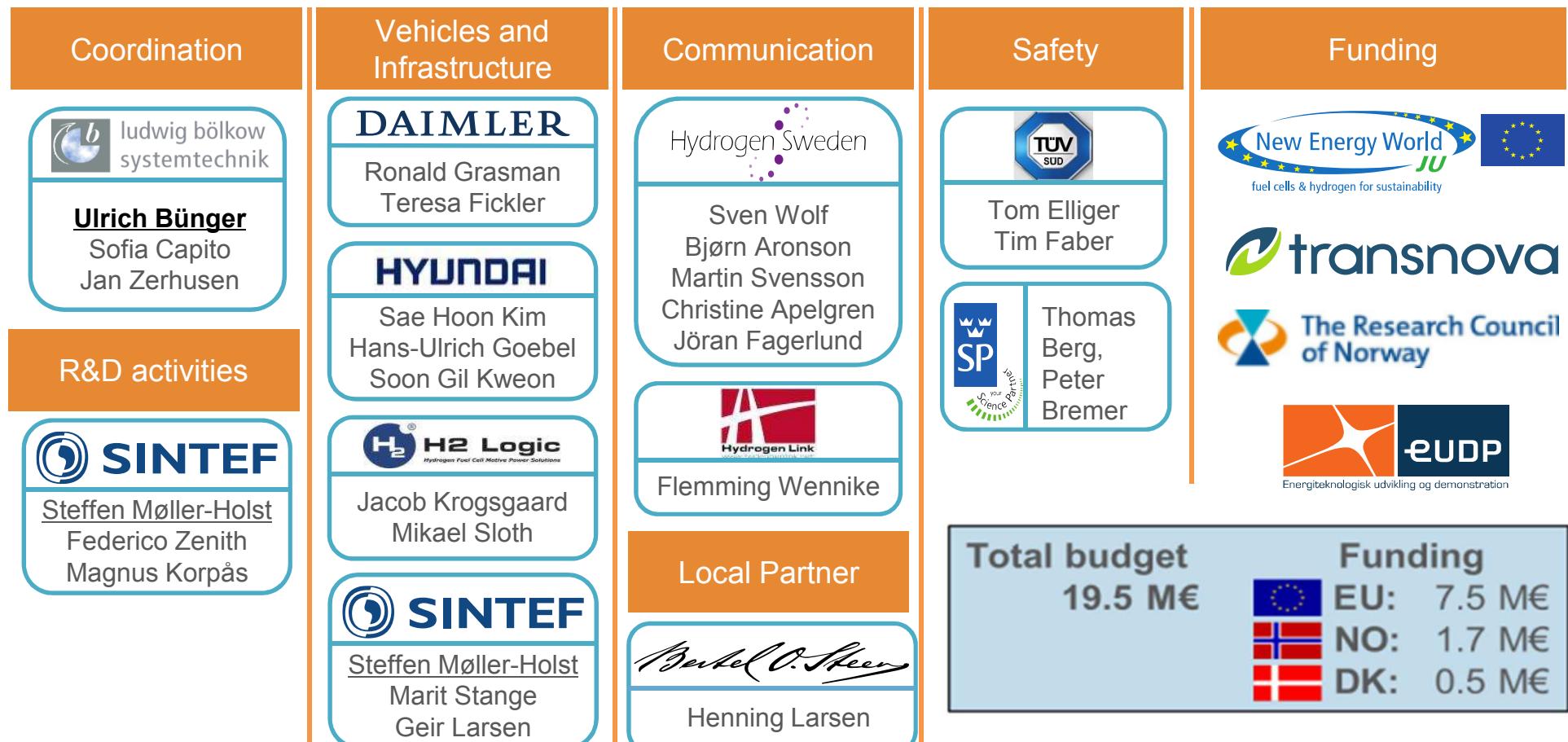
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Ambition

Market preparation for Fuel Cell Electric Vehicles (FCEVs)

1. Demonstrating performance of latest fuel cell technology

- Fuel Cell Electric Vehicles in Scandinavia
- Detailed performance reporting

2. Gaining Customer Acceptance

- Daily operation
- Public test drives
- European Hydrogen Road Tour

3. Establishing partnership amongst stakeholders

- Links to existing initiatives
- FCEV+refuelling station suppliers

4. Building and improving HRSs (hydrogen refuelling stations)

- 1 HRS (Oslo) + 1 moveable HRS,
- R&D on next generation HRSs

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1. Demonstration of FCEVs 1/4

$\sum = 19$ FCEVs



10
Mercedes-Benz
B-Class F-CELL



4
Hyundai ix35

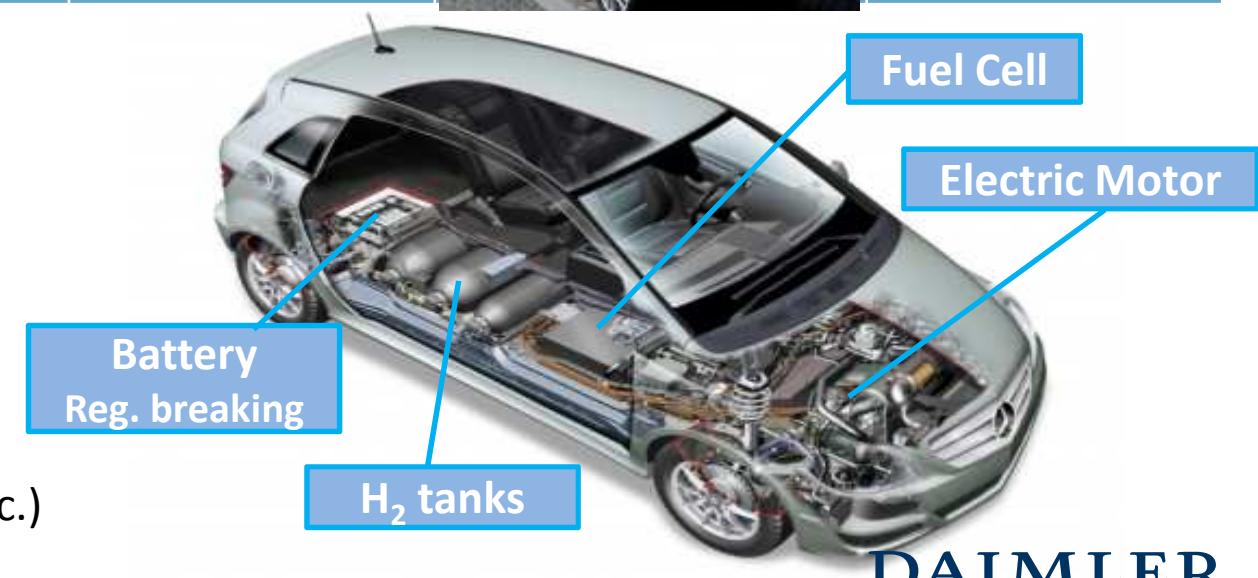


5
Retrofitted
TH!NK with
FC as range
extender



Mercedes-Benz B-Class F-Cell

- ✓ Max speed 170 km/h
- ✓ Refuelling < 3 minutes
- ✓ Fully equipped (climatronic etc.)
- ✓ Range 385 km on 3,7 kg H₂



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1. Demonstration of FCEVs 1/4

$\sum = 19$ FCEVs



Mercedes-Benz
B-Class F-CELL



Hyundai ix35



Retrofitted
TH!NK with
FC as range
extender

Hyundai ix35, new version

- ✓ Small series production from Jan 2013
- ✓ 100 kW Fuel Cell system
- ✓ 2 hydrogen tanks, totally 5,64 kg H₂
- ✓ Range 590km (0,96 kg H₂ per 100km)
- ✓ Top speed 160 km/h
- ✓ Regenerative breaking 24 kW Li-polymer battery



~ 1kg_{H2}/100 km



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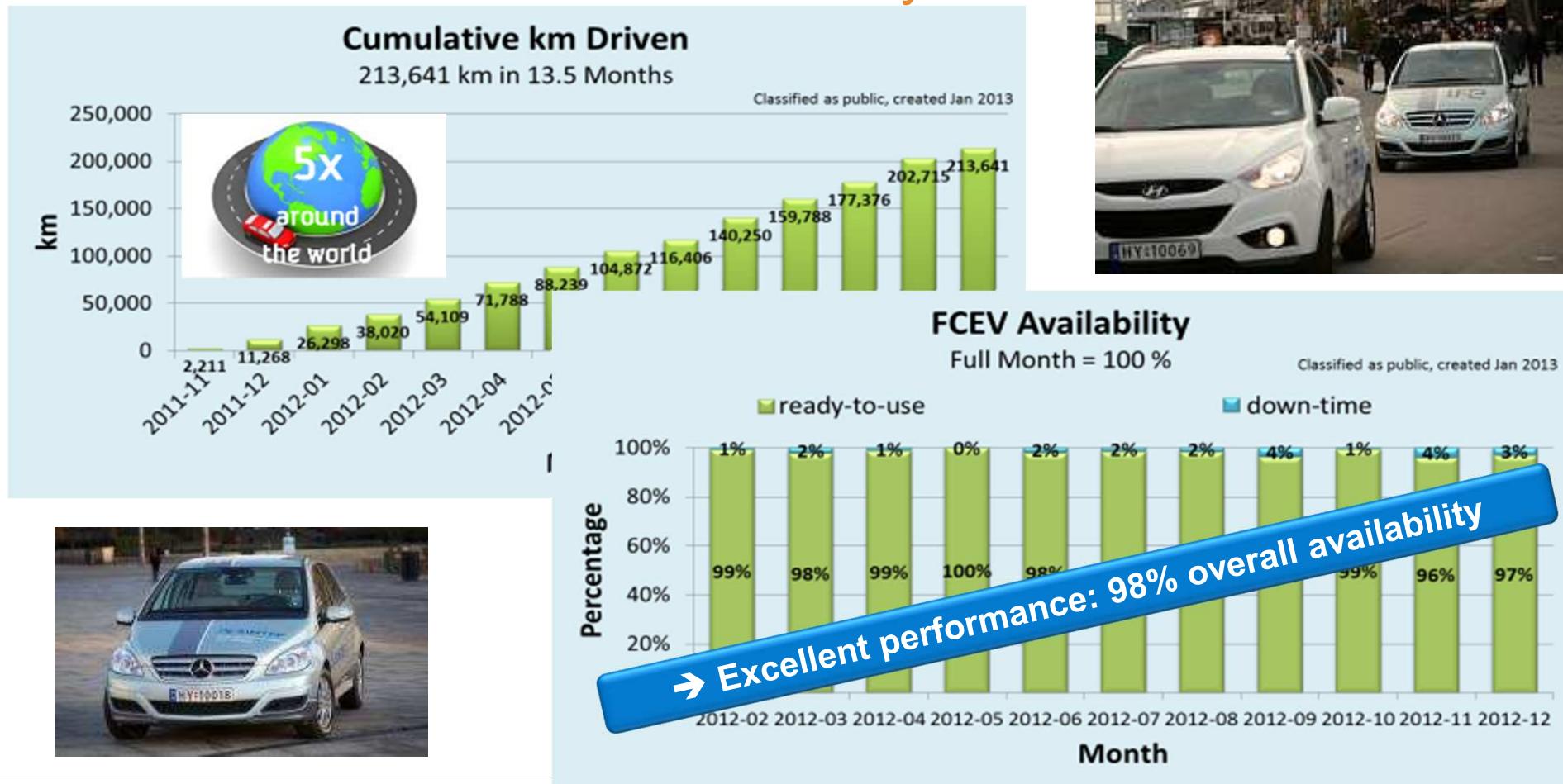
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1. Demonstration of FCEVs 2/4

Kilometres driven and FCEV availability



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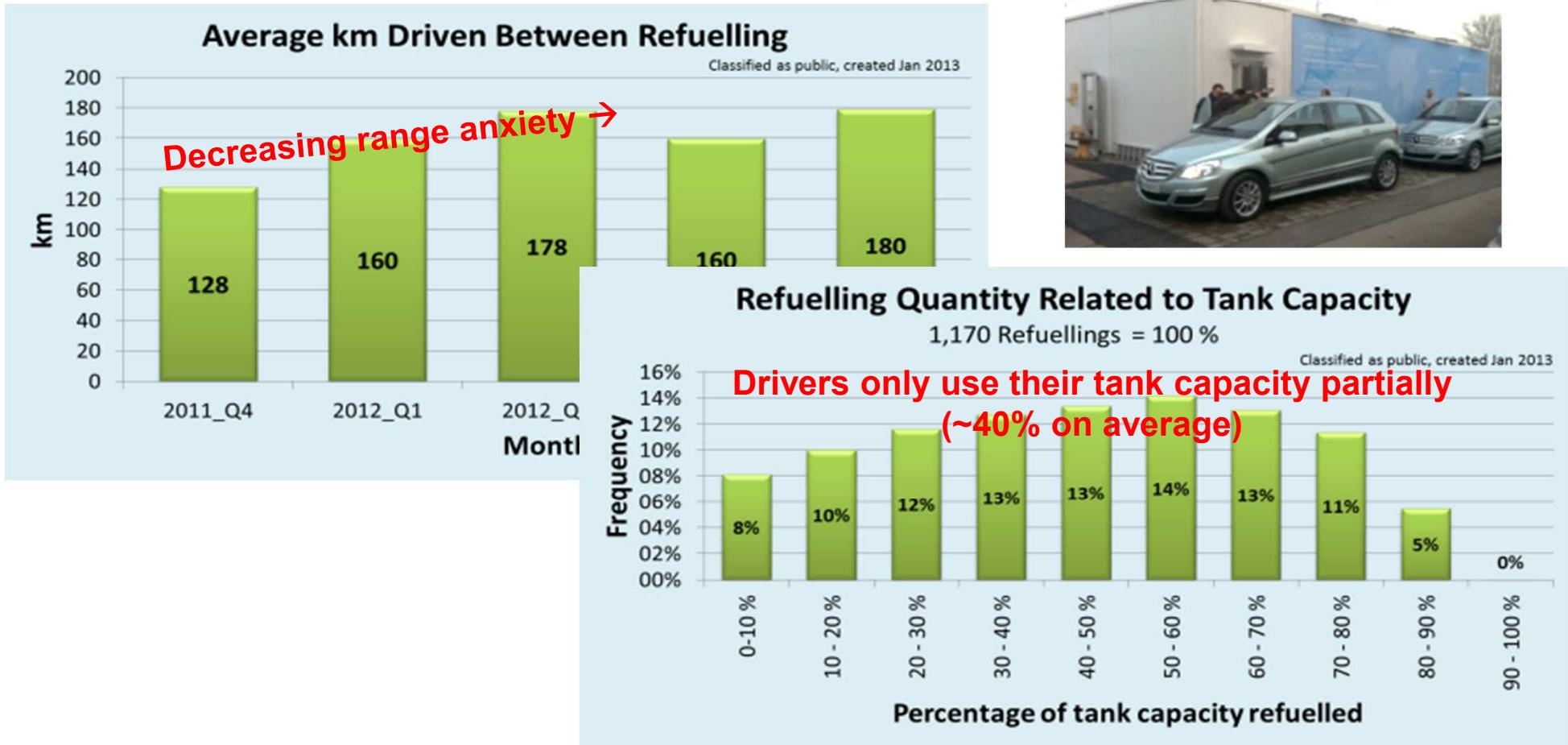


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1. Demonstration of FCEVs 3/4

Range anxiety also for FCEVs?



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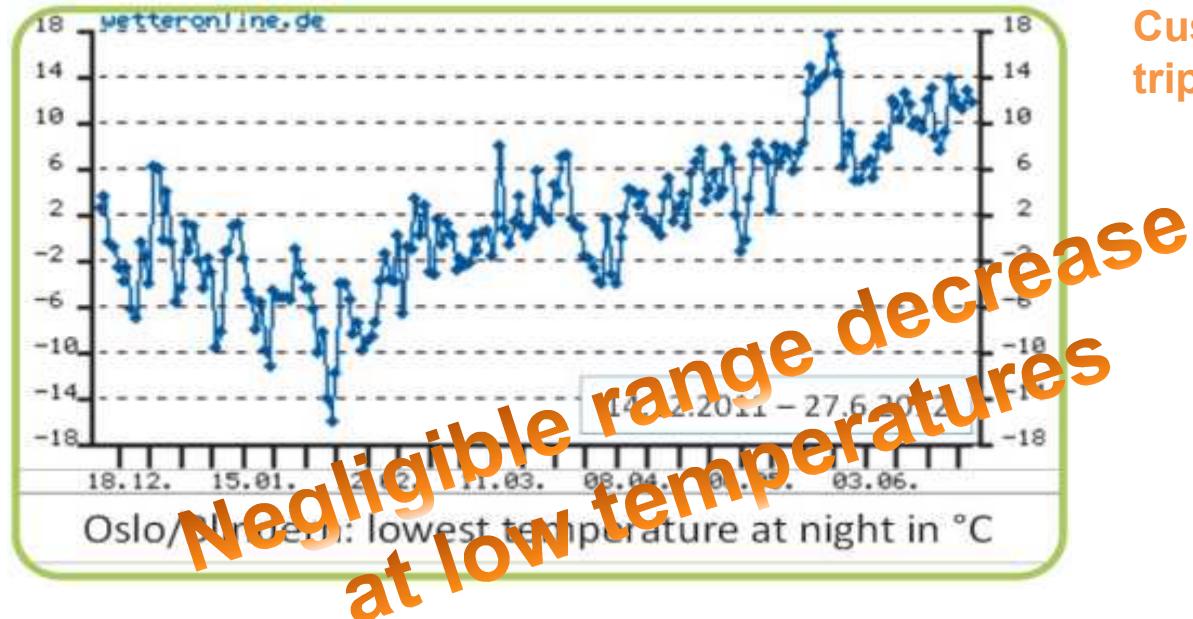
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1. Demonstration of FCEVs 4/4

Can Fuel Cell Electric Vehicles operate under harsh climate?



Customer in Norway reported on a trip with temperatures of -27°C.



Hyundai winter test in northern Sweden (Feb. 2012):

- outside temperature reached -41.5 °C
- no damage of parked fuel cell electric vehicle



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2. Gaining Customer Acceptance 1/2

Public Events

Oslo Launch Event (21 NOV 2011)



Photo: Jørn Fagerlund, H2S



Photo: Jørn Fagerlund, H2S

- Live broadcasting on 2 largest Norwegian TV channels (NRK & TV2)
- 85 press quotations worldwide



Distance record on one refuelling in Norway (508 km on one tank)



Oslo – Monte Carlo Drive 2 cars, 2,260 km (18-25 APR 2012)

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Public Test Drives: Oslo+Trondheim



Photo: S. Møller-Holst, SINTEF



Photo: Svein Tønseth, SINTEF

- ~ 300 drivers / passengers
- Reach out to ~ 15,000 people on the streets

Denmark leg of
Giro d'Italia
(4 MAY 2012)



“The FCEV exceeded my expectations – especially the silence and instantly available torque.”



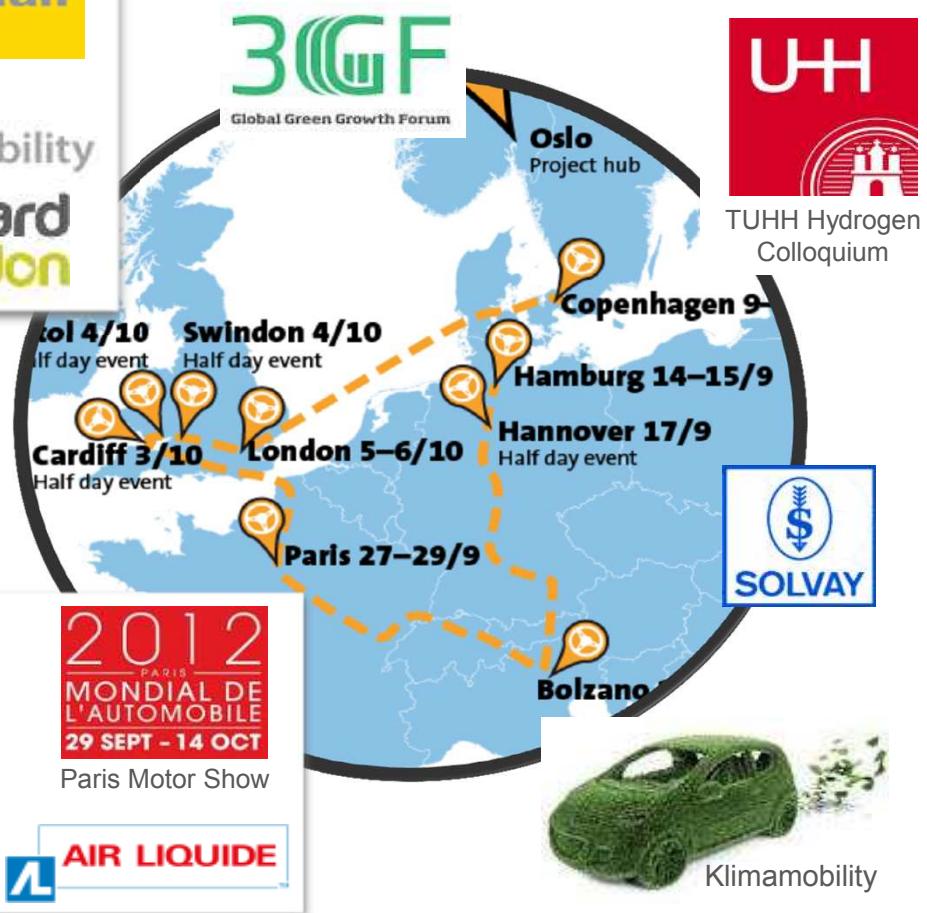
Photo: Jørn Fagerlund, H2S

2. Gaining Customer Acceptance 2/2

European Hydrogen Road Tour

- 4 weeks
- 9 cities
- 9 seminars
- 8 public test drives

Road Tour in
cooperation with



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4. Build up infrastructure 1/4

- Sites in city centre confined, difficult to identify suitable, conventional site
- Sites at main entry roads to city centre larger / can be reached by more cars
- New HRS @ Gaustad to complement existing stations in HyNor-network
- Permit for hydrogen refuelling station obtained from Oslo building authorities



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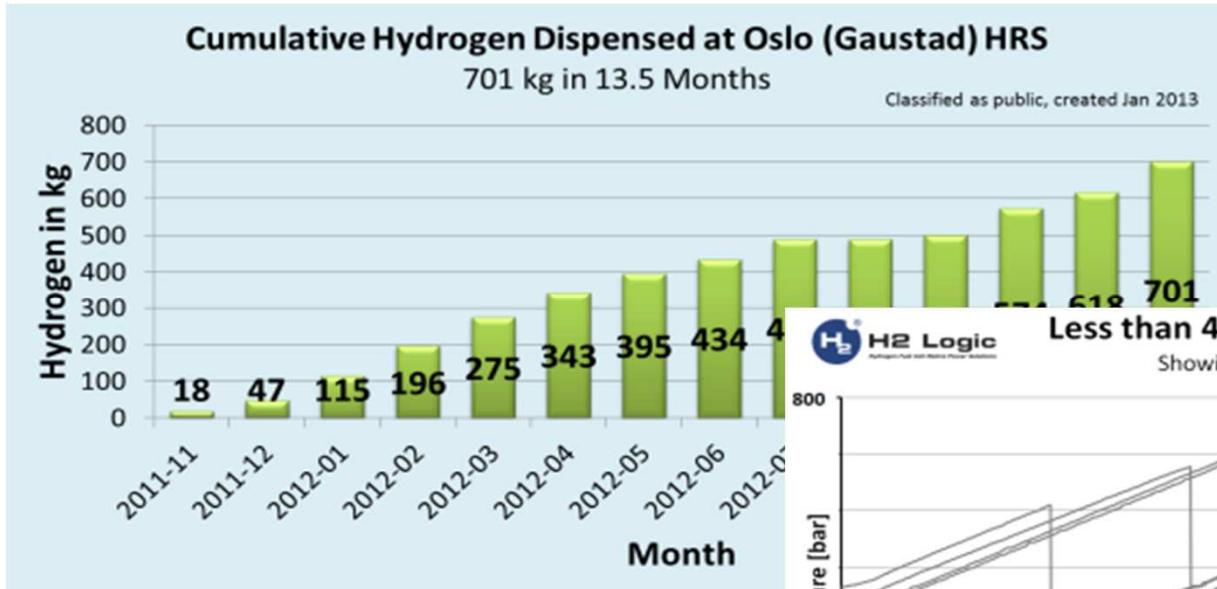


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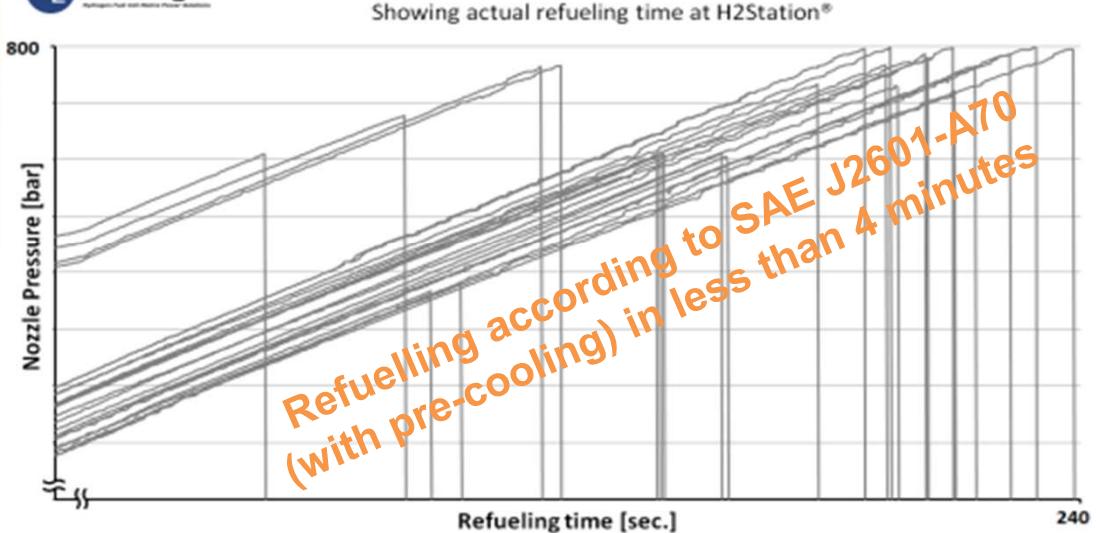


4. Build up infrastructure 2/4

Hydrogen refuelling station



701 kg out of a total of 2,334 kg of hydrogen refuelled at project HRS



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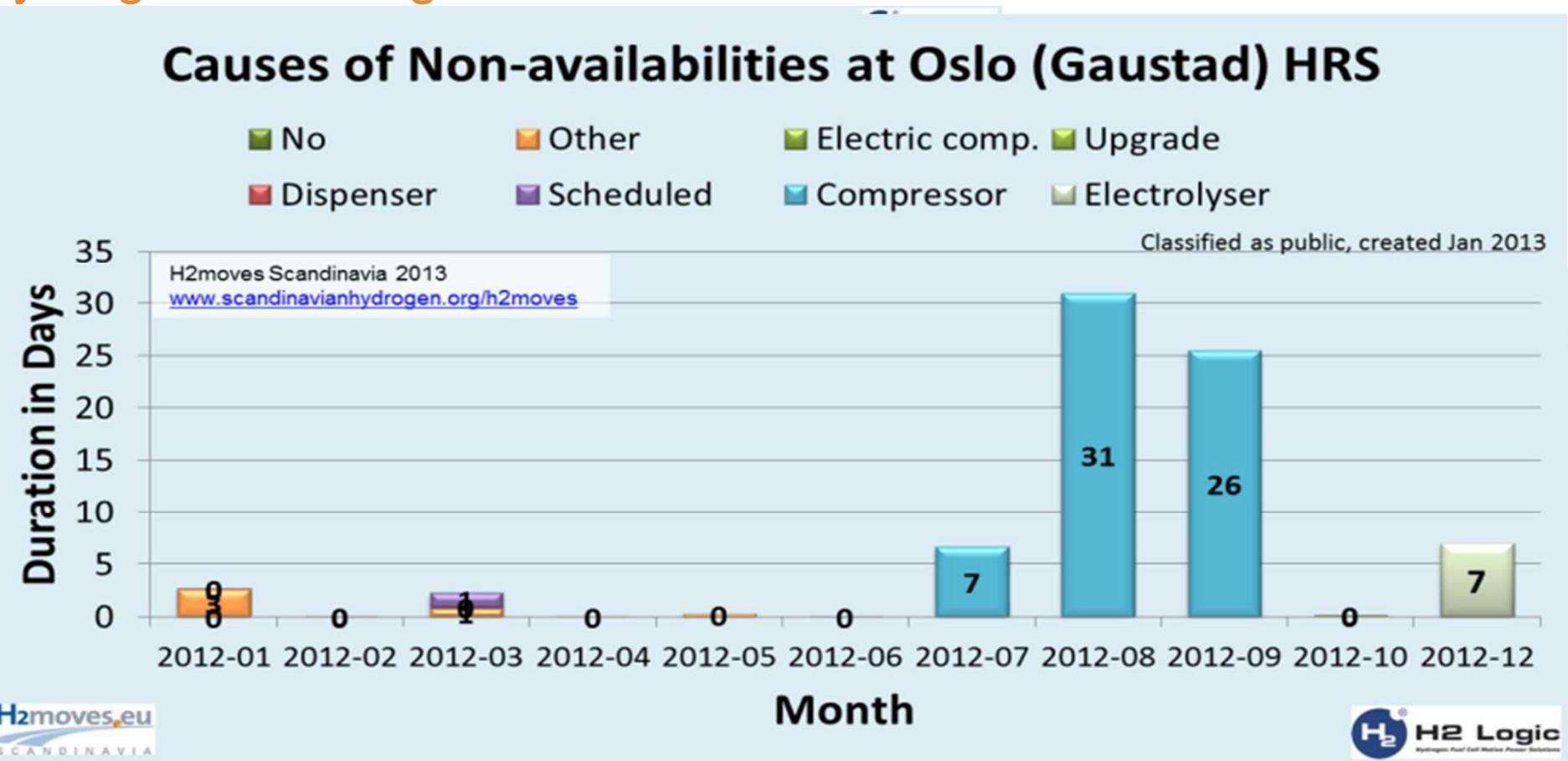


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4. Build up infrastructure 3/4

Hydrogen refuelling station



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4. Build up infrastructure 4/4

Hydrogen refuelling station, R&D activities

Next-Generation Hydrogen Stations

- Producing high quality hydrogen at lower costs:

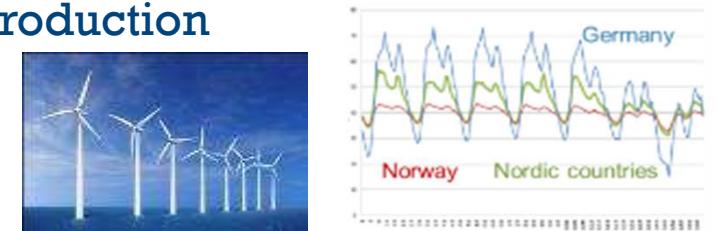
1. Hydrogen gas quality assurance

- Developing new, more efficient methods to predict gas quality and develop strategies to mitigate impurities vulnerable for automotive fuel cells.



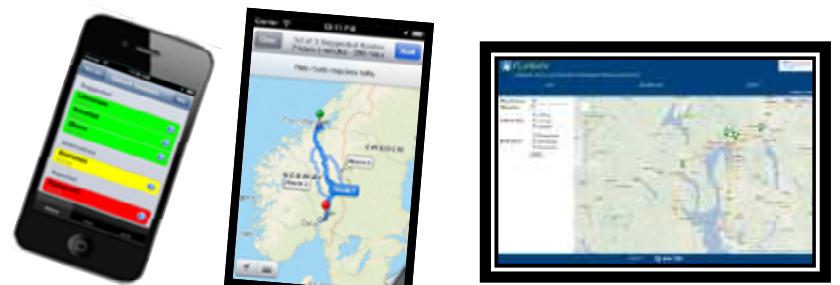
2. Lowering the cost of hydrogen at nozzle by 'clever' production

- Dynamic, on-line operation optimization of production to reduce the cost of hydrogen generated from electricity by water electrolyzers, utilizing price variations in Norway, Nordic countries and Germany.



3. Where is the nearest open hydrogen station?

- Developing applications for smartphones, the Web, and SMS, so customers can conveniently find the nearest HRS.



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Conclusions

Contribution to accelerate
 market introduction of FCEVs

Market preparation for Fuel Cell Electric Vehicles (FCEVs)

- | | | | |
|--|-------------------------------------|---|-------------------------------------|
| 1. Successful FCEVs demonstration as part of the preparation for commercialization, incl. FCEVs validation in harsh winter climate | <input checked="" type="checkbox"/> | 2. Without exception, our customers and passengers are enthusiastic about fuel cell electric vehicles | <input checked="" type="checkbox"/> |
|--|-------------------------------------|---|-------------------------------------|

- | | |
|---|--|
| 3. Informal and trustful linkage between partners from industry has developed |  Scandinavian Hydrogen Highway Partnership |
|---|--|

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- | | |
|--|---|
| 4. Hydrogen refuelling station (HRS) has been operative ~ 80 % of the time | <u>Experience shows that some key components need to be improved</u> |
|--|---|



- ***Demonstration activities play a key role in the technology development,***
- ***Feedback to R&D has shown to be valuable for technological progress!***

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Acknowledgement



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H2moves.eu
SCANDINAVIA

Scandinavian Hydrogen Highway Partnership

New Energy World JU
fuel cells & hydrogen for sustainability

Reduction
CO₂
~ 25 tons

Using
2,3 tons
of H₂

Hydrogen 1,00794

Thank you for
your attention!

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