



umicore
materials for a better life

High Nickel NMC Cathode Materials for xEV: What is the price to pay?

20/05/2019, EVS 32 Lyon, France

Legislation triggered electrification

And car OEMs embrace electrification

“ BMW Group
announces next
step in
electrification
strategy

25/07/2017

“ Volkswagen Group
to expand production
of electric vehicles
worldwide on
a massive scale

13/03/2018

“ Hyundai Motor Group
Reveals Next-Generation
Powertrain Strategy

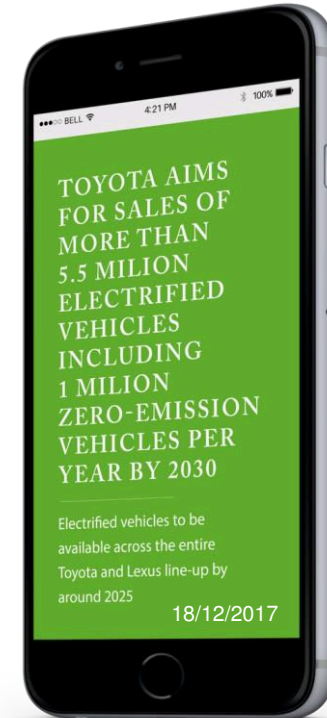
28/10/2017

“ VOLVO CARS TO
GO ALL ELECTRIC

05/07/2017

“ GM Outlines All-Electric
Path to Zero Emissions

02/10/2017



CAR OEMS'
PRESS RELEASES

Market projections

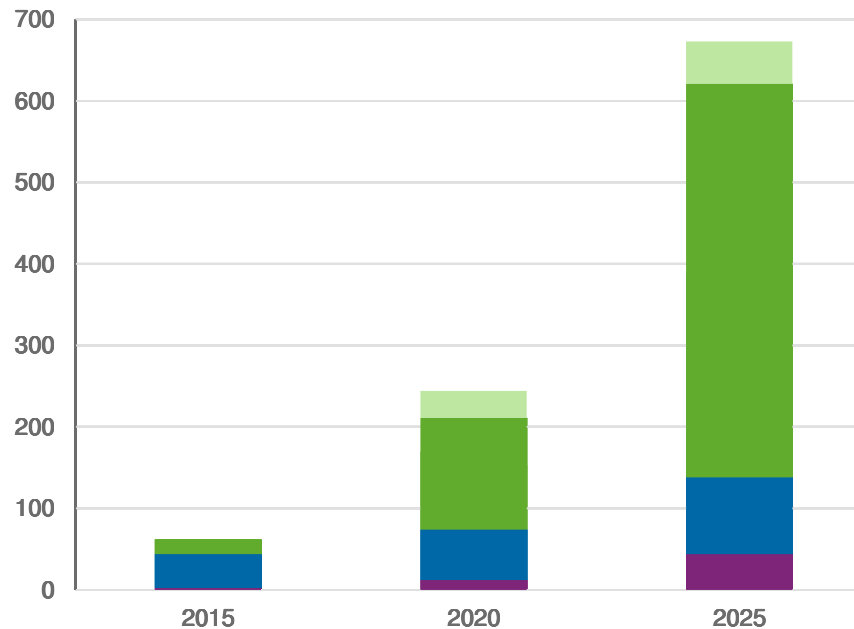
Electrification
Regulatory driver



Portables
Societal driver



Energy Storage System
Regulatory driver



RECHARGEABLE BATTERY MARKET (GWH)

- Heavy Duty Vehicles
- Electrification Current Scenario
- Portables
- ESS

Source: Avicenne, Navigant, Roland Berger, AABC, IHS, Gartner, SNR, CRU, Roskill

Critical material needs

Filling the pipeline in coming decade



Market acceleration

150GWh

ca. 500GWh



Cathode materials

300 Kmt

ca. 850Kmt



Current Supply – Future Demand



250Kmt

375Kmt

>1.000Kmt



2.000Kmt

300Kmt

>1.100Kmt



120Kmt

90Kmt

>120Kmt



Metals per car



35kg

=

40kg



25kg

→

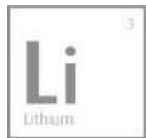
50kg



12kg

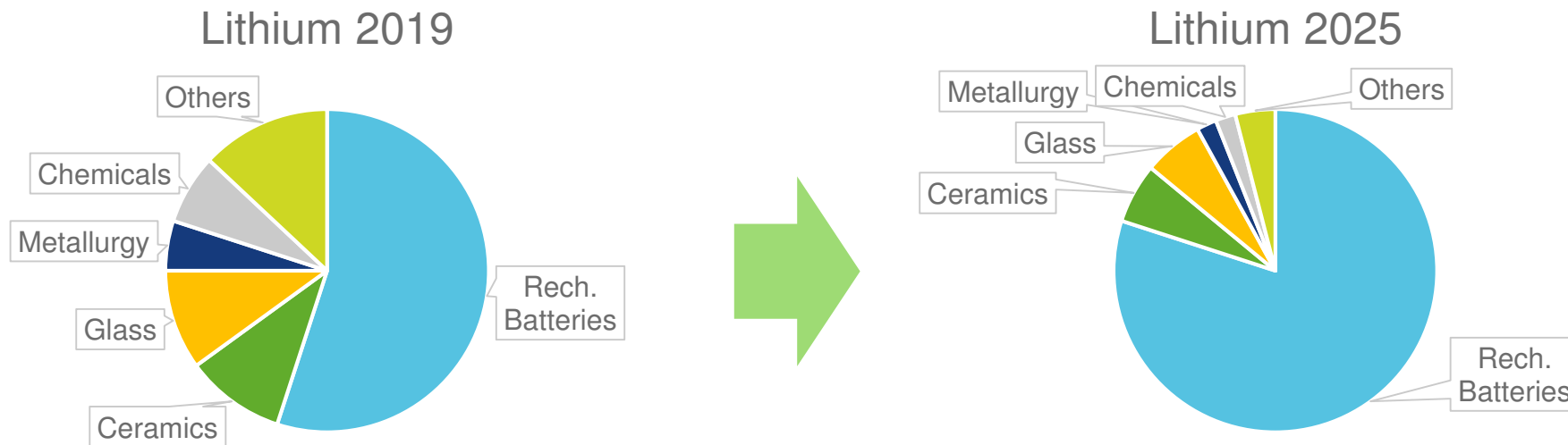
→

5kg



Lithium market snapshot

Demand side development



Rechargeable battery application has become the most important use of Lithium and in next decade this will lead to the single dominant application

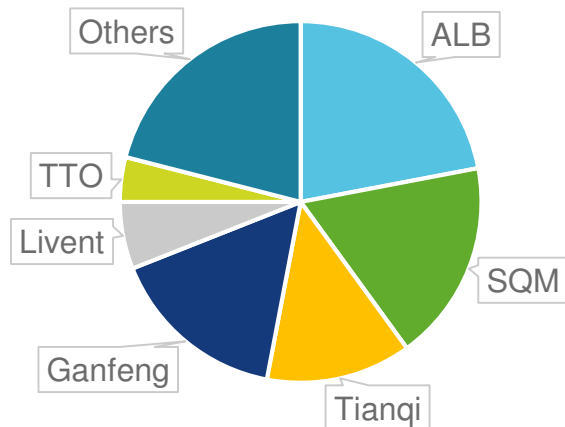
Substitution in other segments is and will stay limited



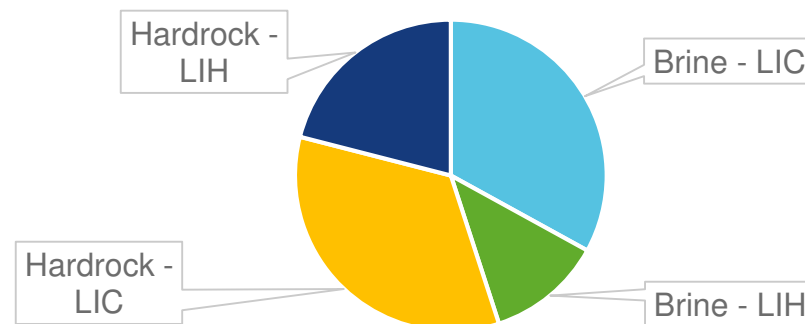
Lithium market snapshot

Supply side development

Supplier Landscape



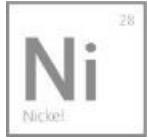
Brine vs Hardrock LIC or LIH



Limited number of suppliers, challenged by big number of 'juniors'

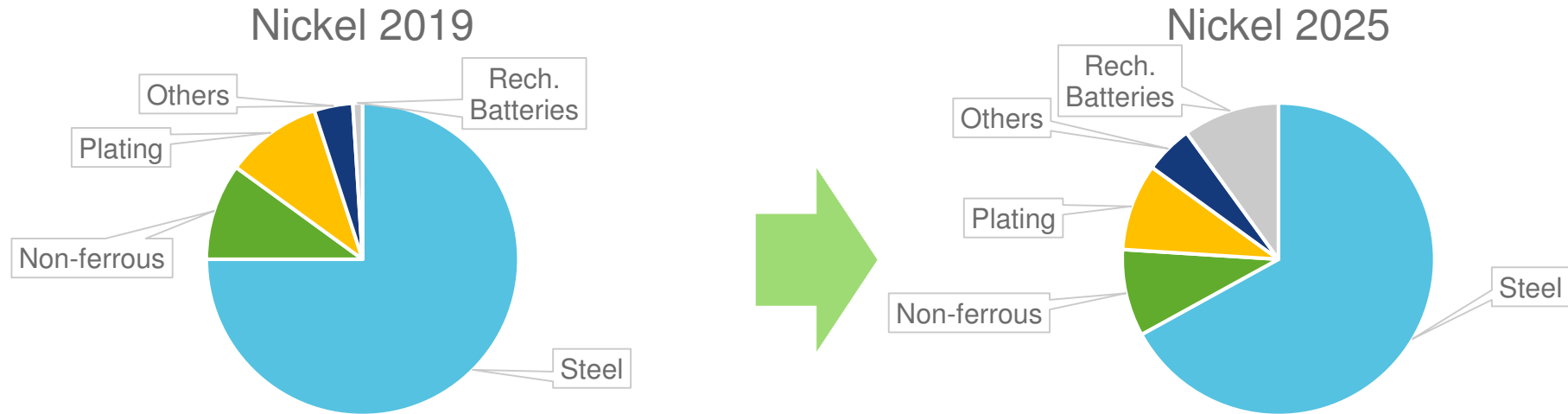
Very different sources and flows with distinctly different cost basis and time-to-market

Battery application is more exposed to Hardrock flow (agility)

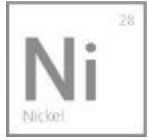


Nickel market snapshot

Demand side development



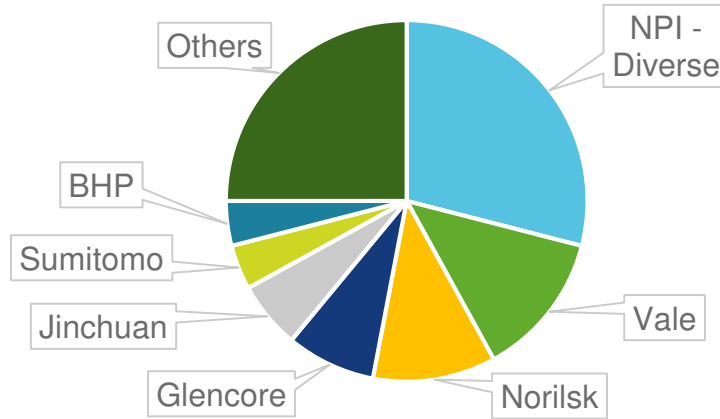
Global Nickel market demand is dominated by (stainless) steel applications
Battery applications require Class-A purity which is currently a small segment



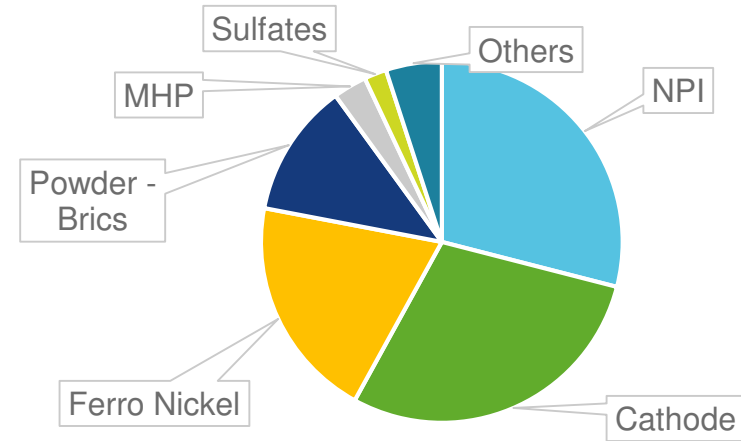
Nickel market snapshot

Supply side development

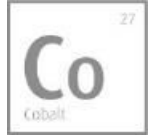
Supplier Landscape



Source type

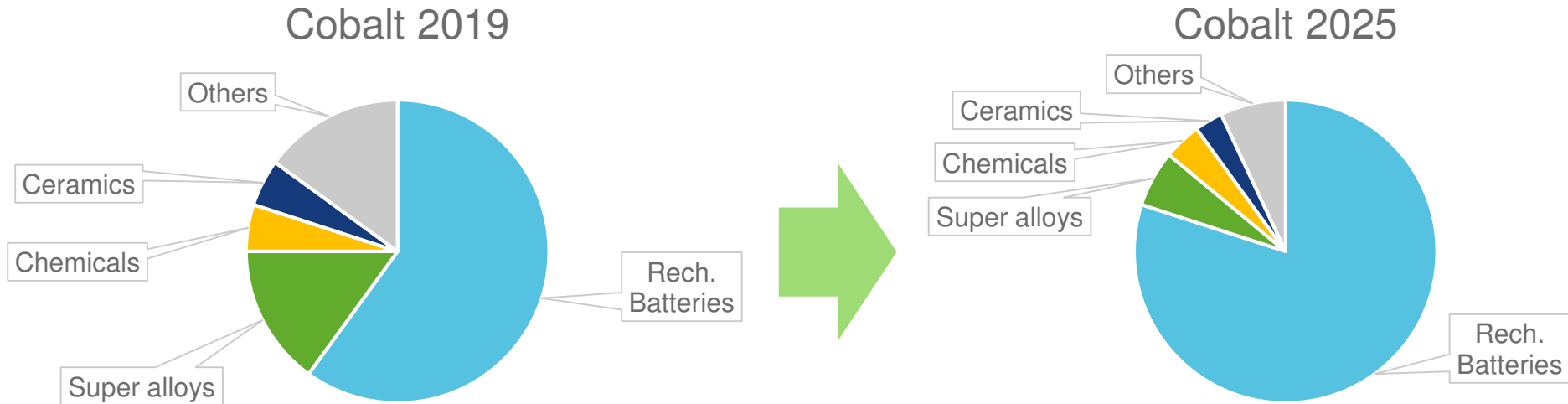


Limited number of historical suppliers, and limited investments at current price level
Very small fraction suitable for battery application



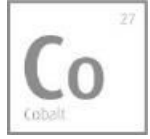
Cobalt market snapshot

Demand side development



Rechargeable batteries remain by far the main application for cobalt

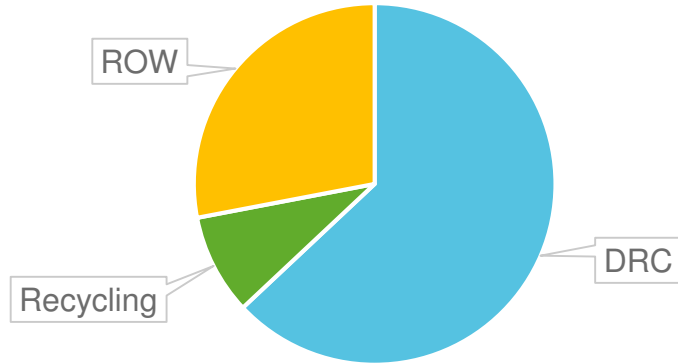
Total demand growth however modulated due to lower fraction of cobalt in cathode materials



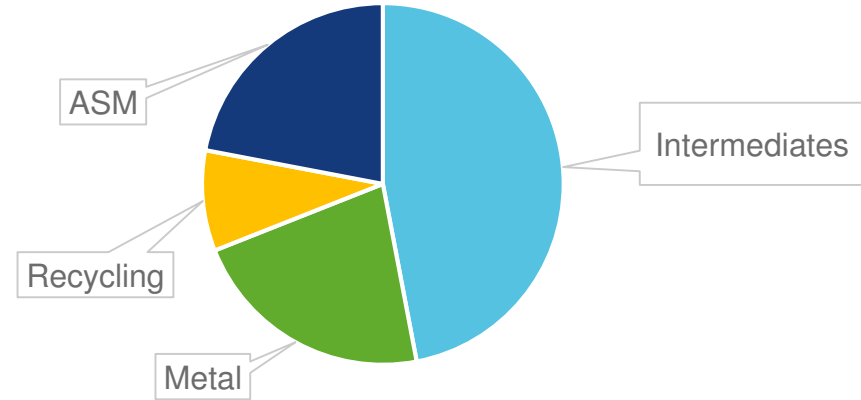
Cobalt market snapshot

Supply side development

Source origin



Source type

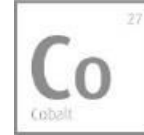
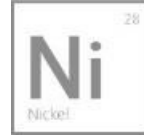


Strong exposure to DRC will remain with pricing supporting Artisanal Scale Mining

Supply increases will come to market as intermediates

Recycling fraction (ca. 10%) expected to grow in coming decade

Critical material price impact on NMC



10yr Low	4\$/kg LCE	8\$/kg Ni	16\$/kg	Total	
NMC111	3	3	5	11	\$/kWh
NMC622	2.5	4.5	3	10	\$/kWh
NMC811	2.5	6	1.5	10	\$/kWh
10yr High	25\$/kg LCE	45\$/kg	100\$/kg		
NMC111	18	15	34	67	\$/kWh
NMC622	16.5	25.5	19	61	\$/kWh
NMC811	16	32	9	57	\$/kWh

Sustainable metal price levels



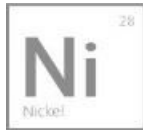
12\$/kg LCE



(\$/kWh)

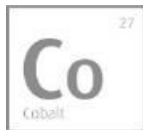


- Hardrock flow needed
- LiOH use increasing
- Structured supplier landscape



- New mining projects
- HPAL successful
- Increasing Ni in NMC

25\$/kg Ni



- DRC status quo
- New copper projects
- Decreasing Co in NMC

30\$/kg Co

NMC111 27

NMC532 26

NMC622 29

NMC811 28

Powering ahead



BMW Group, Northvolt and Umicore join forces to develop sustainable life cycle loop for batteries

Munich/Stockholm/Brussels

The BMW Group, Northvolt and Umicore have formed a joint technology consortium in order to work closely together on the continued development of a complete and sustainable value chain for battery cells for electrified vehicles in Europe. The project is seeking to press ahead with the sustainable industrialisation of battery cells in Europe and the associated acquisition of skills, from cell chemistry and development through to



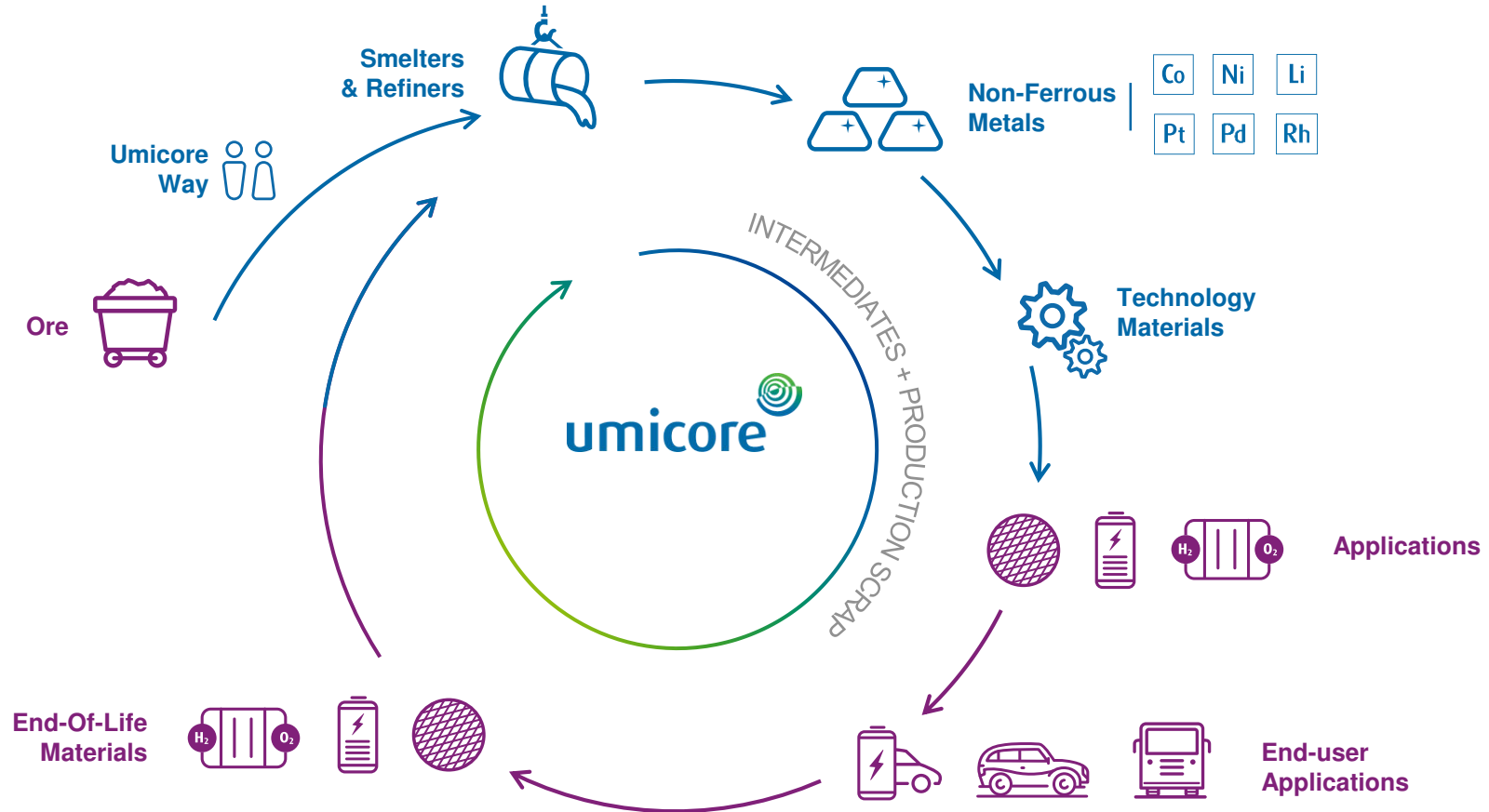
26 October 2018

New power from old cells: Audi and Umicore develop closed loop battery recycling

- Car manufacturer and materials technology and recycling group test a closed loop for high-voltage car batteries
- 95 percent of valuable battery materials can be recycled
- The partners are developing a raw materials bank concept for these recovered raw materials

Ingolstadt, October 26, 2018 – Milestone reached: Audi and Umicore have successfully completed phase one of their strategic research cooperation for battery recycling. The two partners are developing a closed loop for components of

Mass electrification will require clean, dense and integrated supply chains





materials for a better life