

NUVVE

*We Make Electric Vehicles Greener
... and less expensive*



Presentation Outline

- Overview of Nuvve
- What value can V2G deliver behind-the-meter?
- Scenarios and Optimisation
- Results
- Discussion & Conclusion

Nuvve – Global Commercial V2G Specialist

- ✓ The world's only platform enabling profitable deployment of EV fleets globally
- ✓ Working on V2G since 1996
 - ✓ University of Delaware Prof. Kempton spin off – patented technology
- ✓ Headquarters in San Diego, CA, USA
- ✓ Offices in Copenhagen, London, Paris, Newark (DE, USA)
- ✓ World's most experienced:
 - ✓ Only V2G firm to complete TSO/DNO qualification in multiple countries
 - ✓ Operating on 5 continents
 - ✓ Over 3.5 million hours kW of commercial V2G operation (by end 2018)
- ✓ Scaling through partnerships, e.g. EDF using Nuvve for all e-mobility
- ✓ Corporate investors
 - ✓ EDF Renewable
 - ✓ Toyota Tsusho



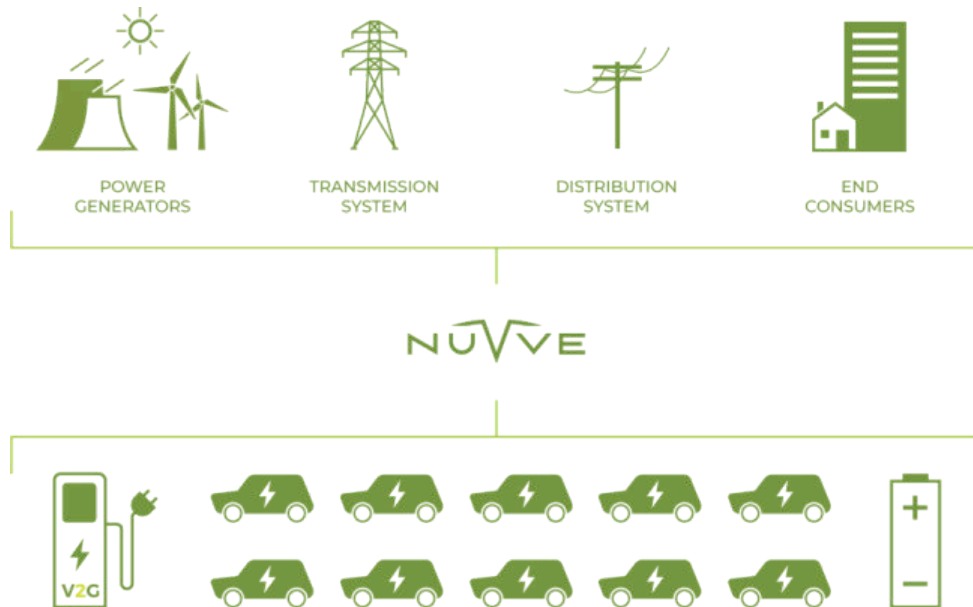
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Nuvve GIVe™ Platform

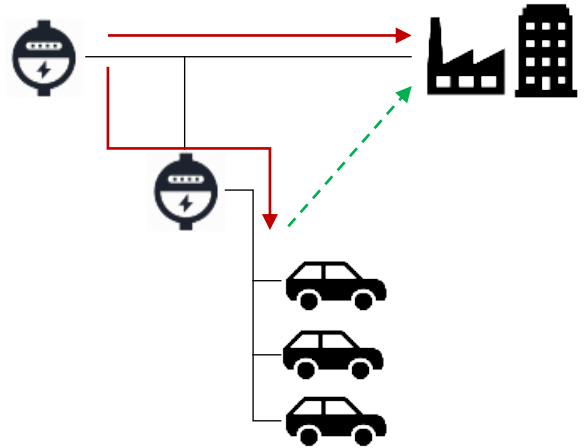
Aggregation Platform

- ✓ Enables second by second control on EV batteries that can match the fluctuation of the grid
- ✓ Provides the grid with varying, aggregate energy flows according to the needs of the grid



Research questions

- Nuvve has demonstrated revenues on the order of €1,500/EV/year in frequency regulation markets (PJM, DK2)
- In certain jurisdictions, the value of V2G is mainly in savings on energy bill “behind-the-meter”
- The objective of this article is to quantify the range of value of behind-the-meter savings



V2G Services in Buildings - Typology

Behind-the-meter value from V2G can be defined in three broad types of services :

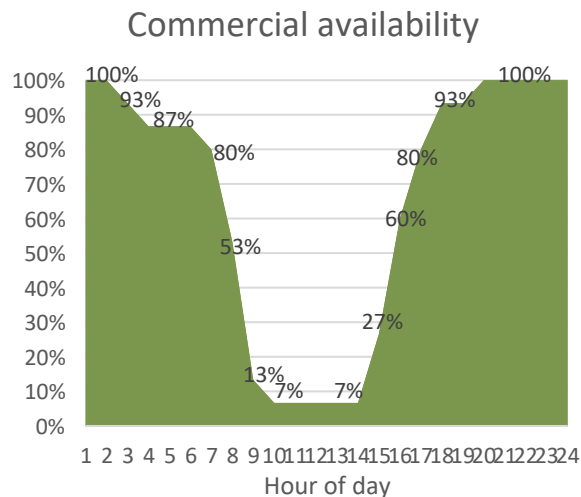
- **Demand Response**
 - Responding to events of national peak demand by reducing site load
 - Tariffs usually in \$/kW-year
- **Time-of-Use (TOU)**
 - Optimising the variable (non-fixed) components of energy prices:
 - Energy (spot) prices
 - Distribution use of system charges
 - Capacity market supplier charges
 - Tariffs and charges applied in \$/kWh
- **Demand Charge Management**
 - Mitigating a site's maximum demand
 - Tariffs usually in \$/kW-month

Optimisation model

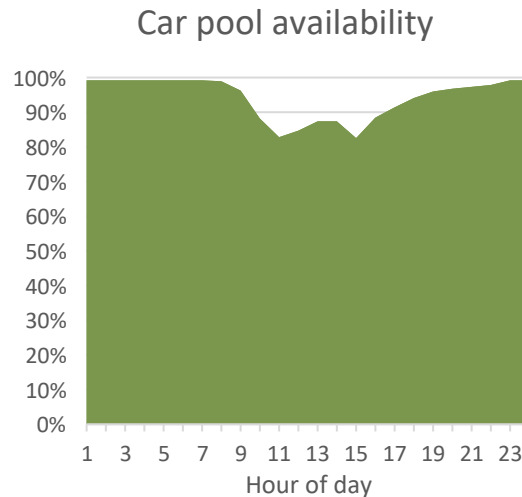
- 9 scenarios
- Solve for minimum cost of energy >> Find the hourly optimal charge and discharge rate of the V2G capable EV
- Key parameters influencing value behind-the-meter from V2G are:
 - Vehicle use patterns: plug-in times, energy consumed on daily trips, plug-in durations
 - Building demand profiles
 - Electricity price structure
 - EVSE power rating (9.25kW)
 - EVSE Efficiency (81%)
 - Battery size (24 kWh)

Vehicle use patterns

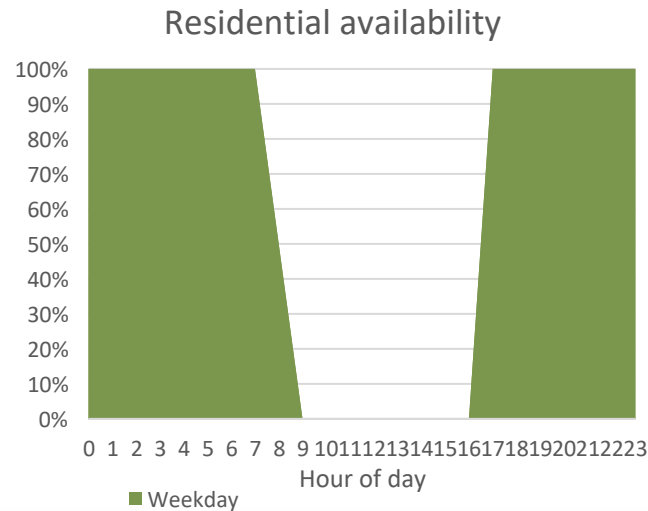
Scenarios 1: Commercial EV fleet - Low availability



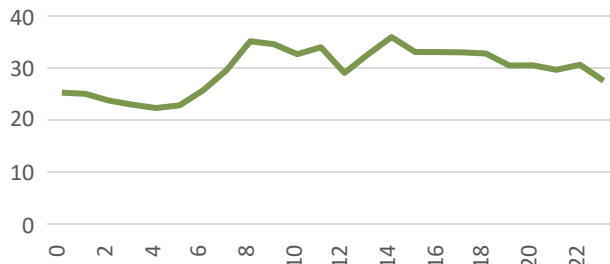
Scenarios 2: EV Car pool High availability



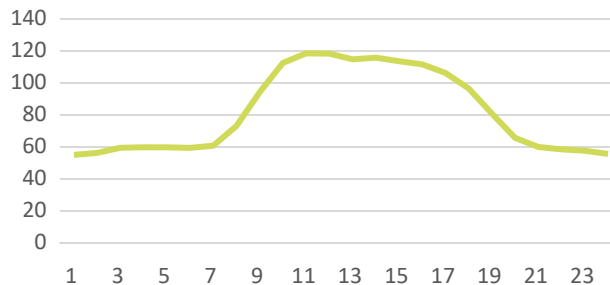
Scenarios 3: EV Residential Medium availability



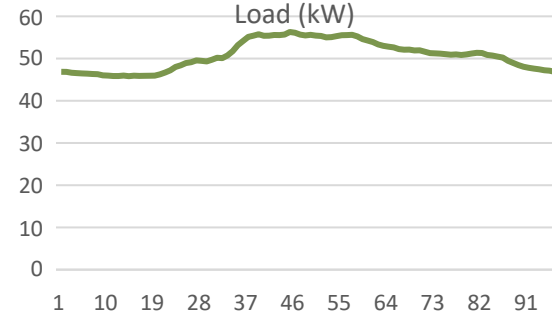
UK 1 Commercial building load (kW)



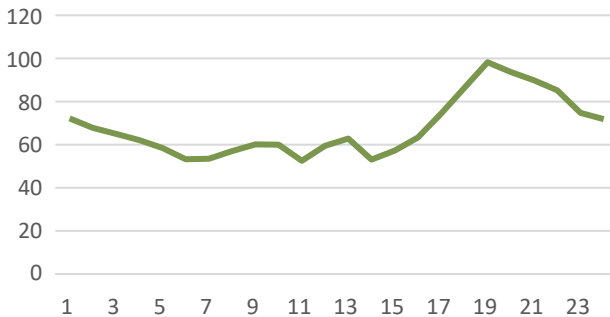
SE 1: Sweden municipal building Load (kW)



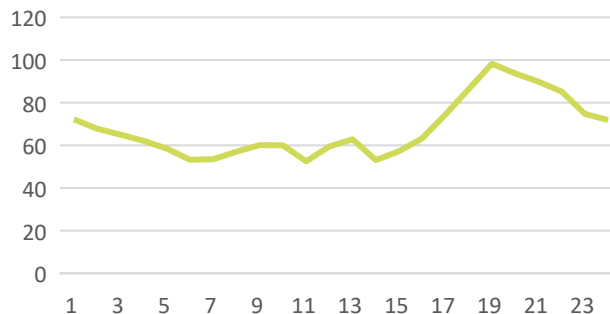
California CA 1 University building Load (kW)



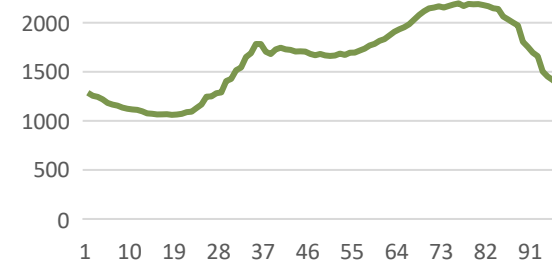
UK 2 Industrial building Load (kW)



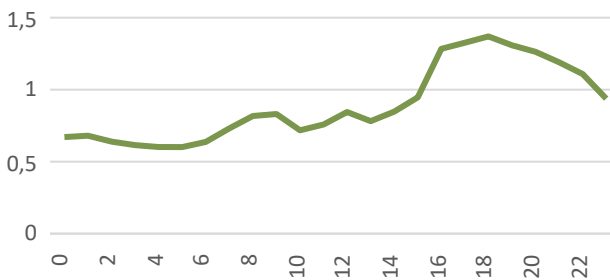
SE 2: Sweden Industrial profile building Load (kW)



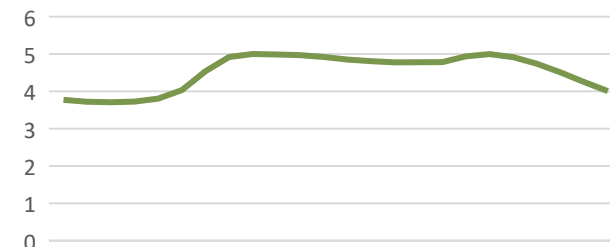
California CA 2 University entire campus Load (kW)



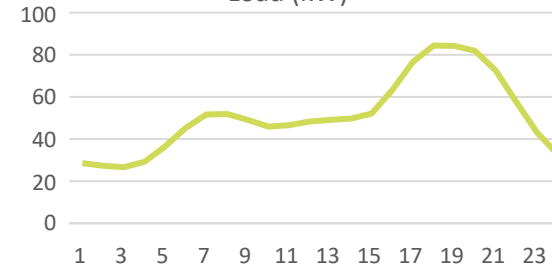
UK 3 Residential building load (kW)



SE 3: Sweden residential profile building Load (kW)

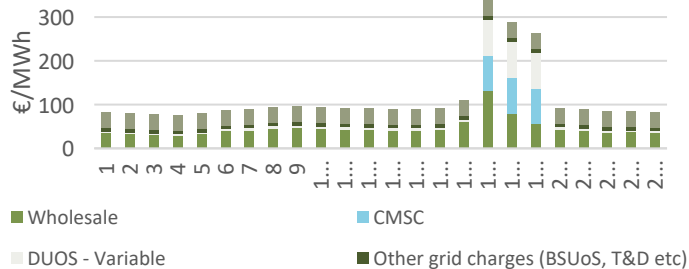


California CA 3 Residential Building Load (kW)



Prices in UK, Sweden and California

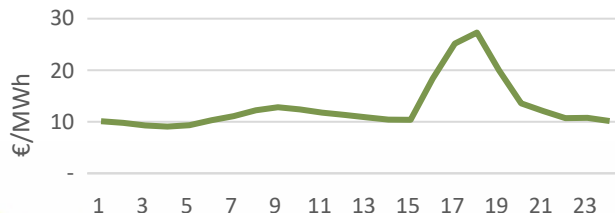
UK 1 and 2 I&C prices (winter)



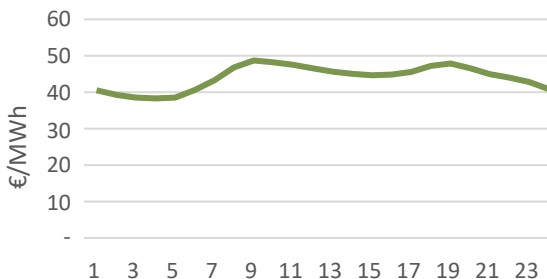
+ For UK I&C UK 1 and 2:

“Triad” charge: 45 £/kW-year (52 €/kW-year)

UK 3 Residential prices



Sweden energy arbitrage
SE 1, 2, 3 Spot prices



+

For Sweden I&C SE 1 and 2:

Demand charge: 110 SEK/kW-month
(10€/kW-month)

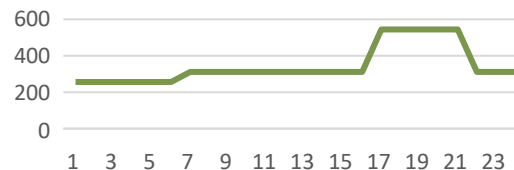
For California I&C CA 1 and 2:

Demand charge: 13.2 \$/kW-month
(11.7 €/kW-month) N/C peak

+2.5 \$/kW-month (2.2 €/kW-month) summer peak

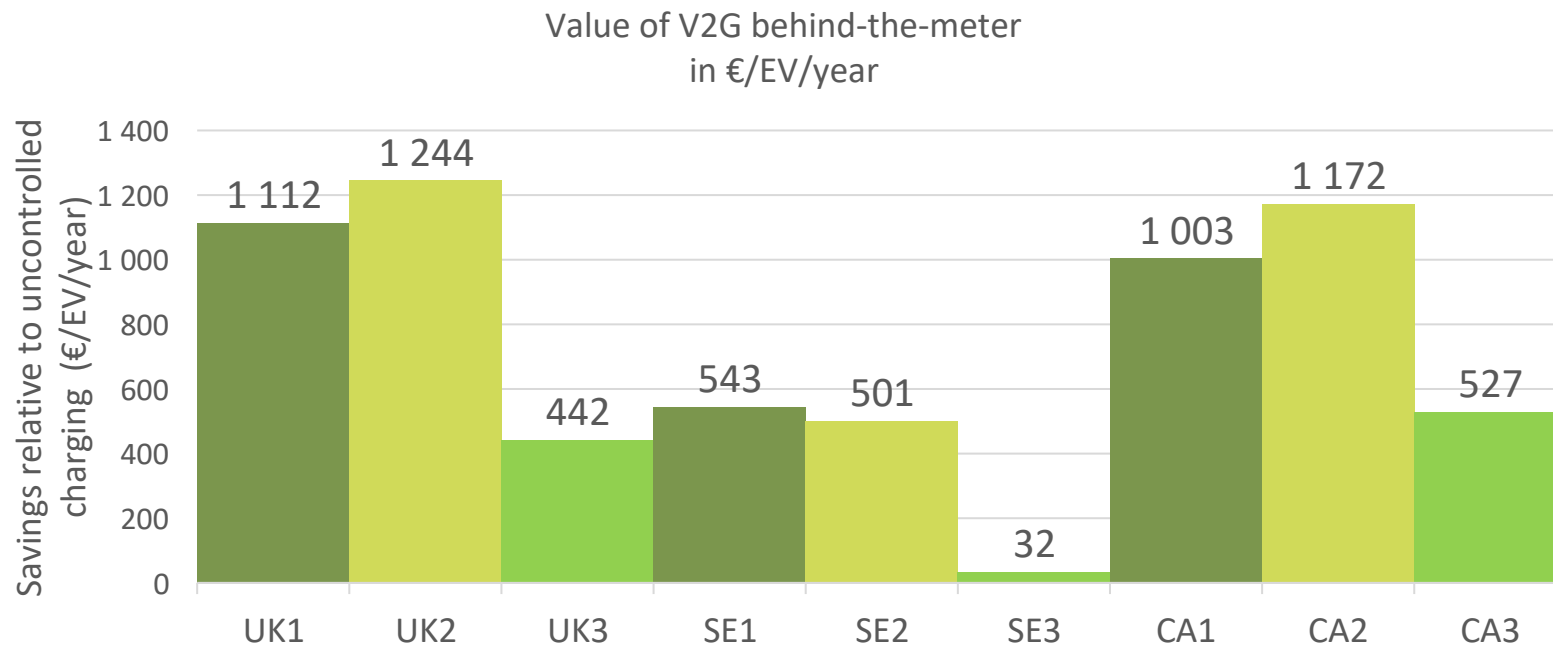
+0.5 \$/kW-month (0.5 €/kW-month) winter peak

CA 3 Residential Time-of-Use prices (€/MWh)



Results

Key Results



Results Table

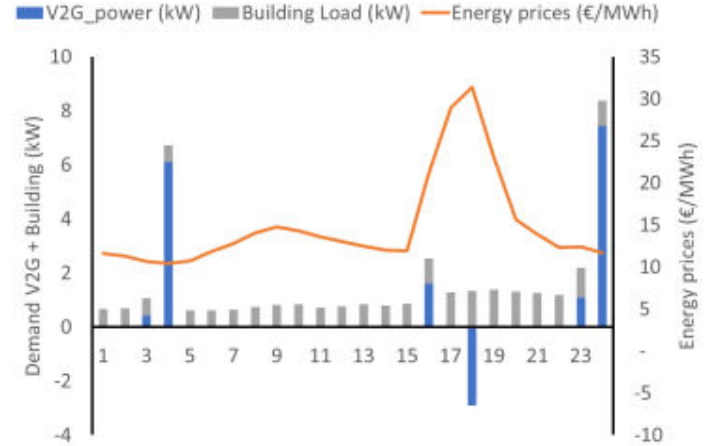
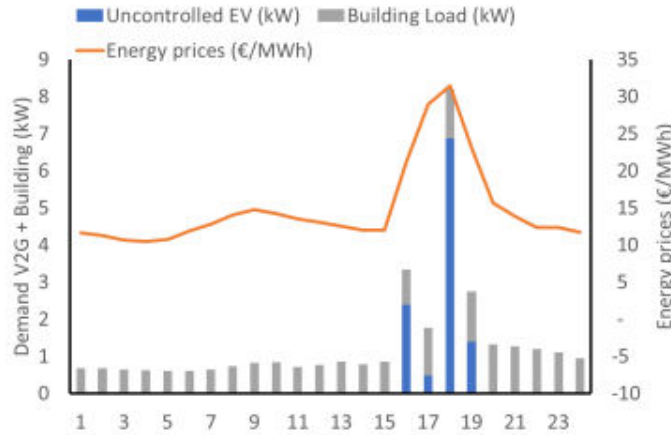
€/EV/year	UK1	UK2	UK3	SE1	SE2	SE3	CA1	CA2	CA3
V2G service description	TOU & Demand response	TOU & Demand response	TOU	Demand charge & TOU	Demand charge & TOU	TOU (excl. taxes and tariffs)	Demand charge	Demand charge	TOU
EV plug-in profile	Commercial	Car pool	Residential	Commercial	Car pool	Residential	Commercial	Car pool	Residential
Cost of uncontrolled EV charging	292	102	630	1,521	1,339	192	1,518	39,087	1,247
Cost of Smart Charging	167	51	306	1,433	1,268	169	860	39,087	891
Cost of V2G optimised	(820)	(1,142)	187	978	838	160	515	37,915	720
Value of V2G	1,112	1,244	442	543	501	32	1,003	1,172	527
Value of V1G	125	52	323	89	71	23	658	-	356

Findings 1

Smart charging better for residential

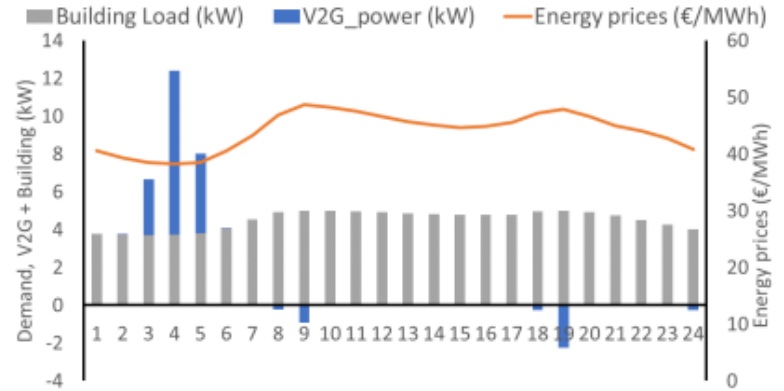
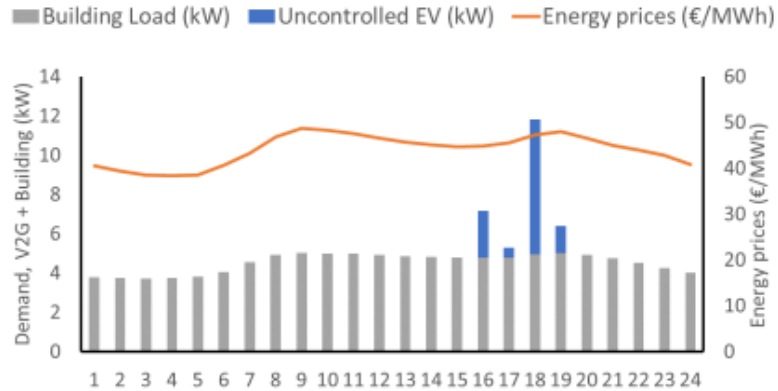
Case UK 3 (Residential, UK)

- In the residential cases, smart charging alone offered c. 68-73% of the benefits of V2G



Value of V2G	442
Value of V1G	323

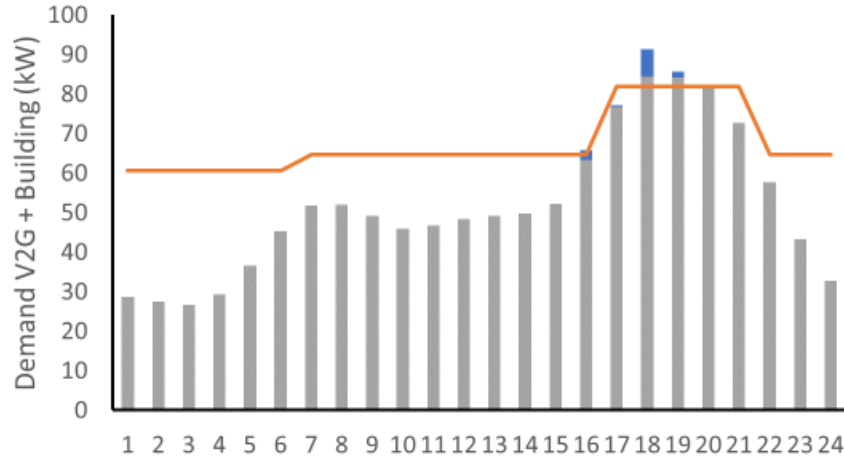
Case SE 3 (Residential, Sweden)



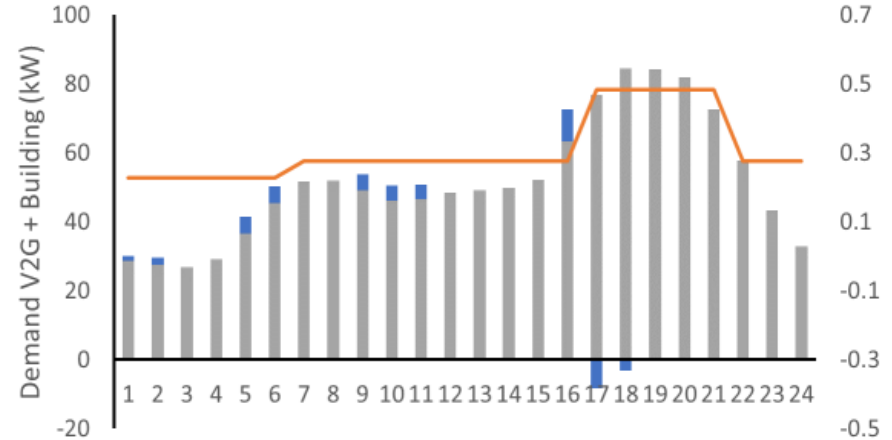
Value of V2G	32
Value of V1G	23

Case CA 3 (Residential, California)

■ Building Load (kW) ■ Uncontrolled EV (kW) — Energy prices (\$/kWh)



■ Building Load (kW) ■ V2G power fleet (kW) — Energy prices (\$/kWh)



Value of V2G	527
Value of V1G	356

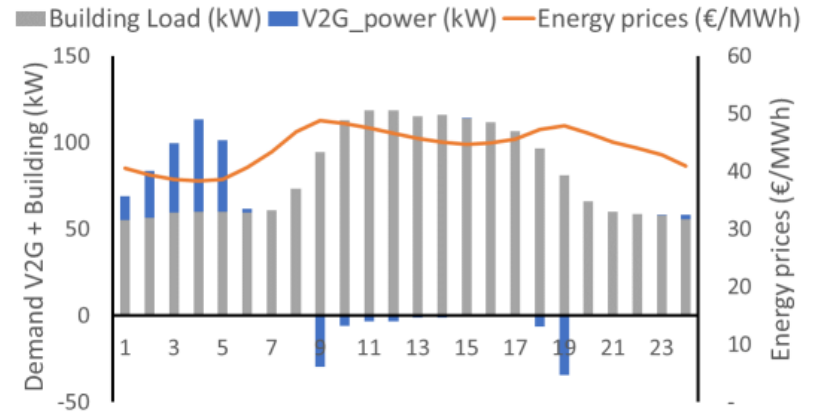
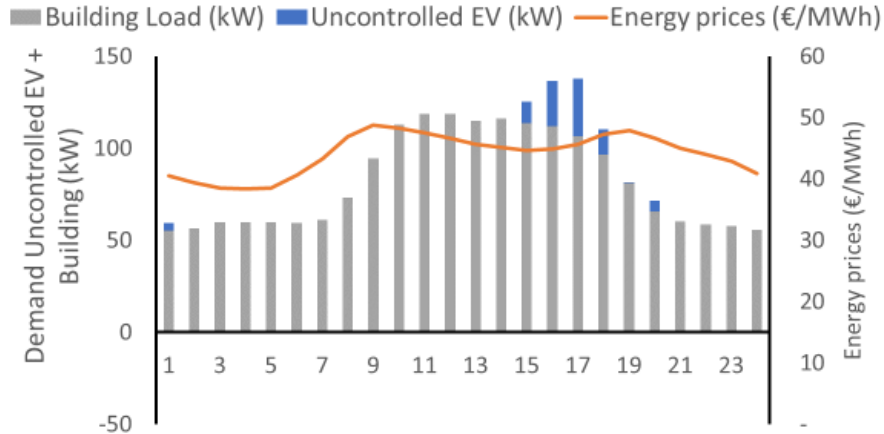
Findings 2

Building load shape impact



Case SE 1 (Fleet, Sweden)

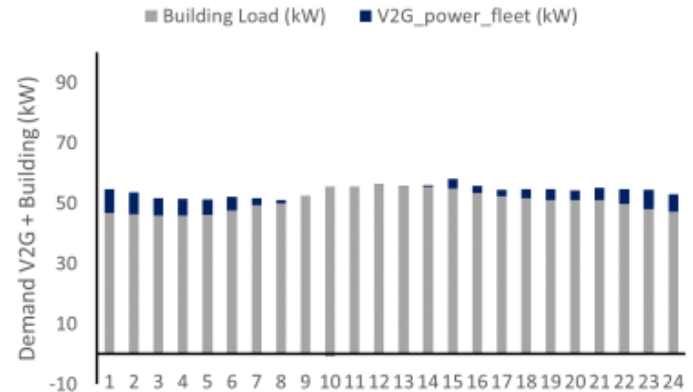
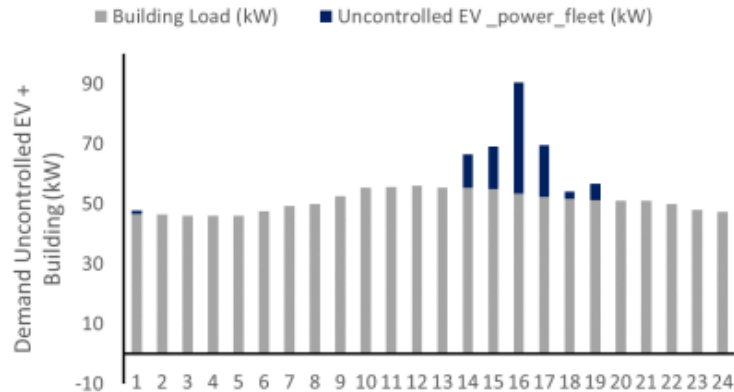
- Where the main value of V2G is in reducing a building's demand charge, the more concentrated the demand peaks, the more value V2G can deliver



Value of V2G	543
Value of V1G	89

Case CA 1 (Fleet, California)

- When the building load is relatively flat, smart charging or V1G can achieve most of the benefits for demand charge management



Value of V2G	1,003
Value of V1G	658

Discussion

Conclusions / Key findings

1. V2G delivers savings behind-the-meter of between **400-1,200 €/EV/year** in the UK, **30-500 €/EV/year** in Sweden, and **500-1,200€/EV/year** in California
2. **Residential users:** In the residential cases, smart charging alone offered c. 68-73% of the benefits of V2G.
3. **Building load shape:** For demand charge management, the more concentrated the demand peaks, and better ability to forecast, the more value V2G can deliver

Thank you

Contact: Claire@nuvve.com

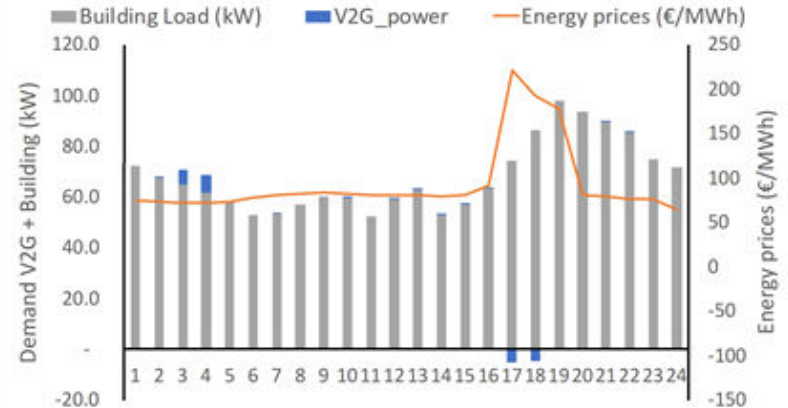
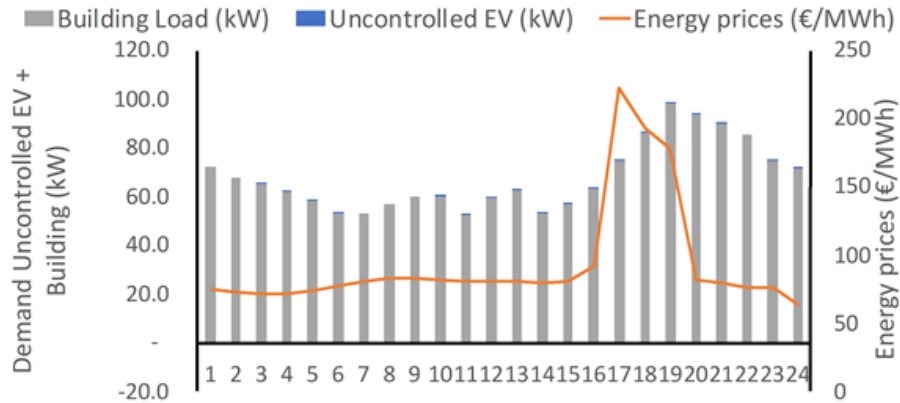


Scenarios - Summary

	Scenario	Vehicle use pattern	Building load	Electricity prices
UK	UK 1	Commercial fleet historical data	Hourly historical demand data from a commercial fleet depot	Published Industrial and Commercial 2019 tariffs for Triads [17] and DUoS [18] (London)
	UK 2	Car-pool fleet historical data	Generic hourly demand profile for a medium commercial building	Same as above
	UK 3	Residential simulated profile	Generic hourly demand profile for a detached home residential	Octopus EV Agile time-of-use retail tariff (London) [19]
Sweden	SE 1	Commercial fleet (same as UK1)	Hourly historical office building demand and solar generation data from a municipality	Wholesale energy prices from NordPool 2017-2018 and distribution network grid tariff for peak demand for 2019 published in [20]
	SE 2	Car-pool fleet (same as UK2)	Example hourly demand profile for a medium commercial building (taken from UK)	Same as above
	SE 3	Residential simulated (same as UK3)	Example hourly demand profile for a detached home residential (taken from UK)	Wholesale energy prices from NordPool 2017-2018
California	CA 1	Commercial fleet (same as UK1)	University campus building in California	UCSD Demand charge scheme @ 13.24\$/kW + 2.54/0.54 \$/kW (summer/winter)
	CA 2	Car-pool fleet (same as UK2)	University campus in California	Same as above
	CA 3	Residential simulated (same as UK3)	Example hourly demand profile for mid-rise apartment [15]	Retail "TOU 2 tariff" San Diego Gas & Electric

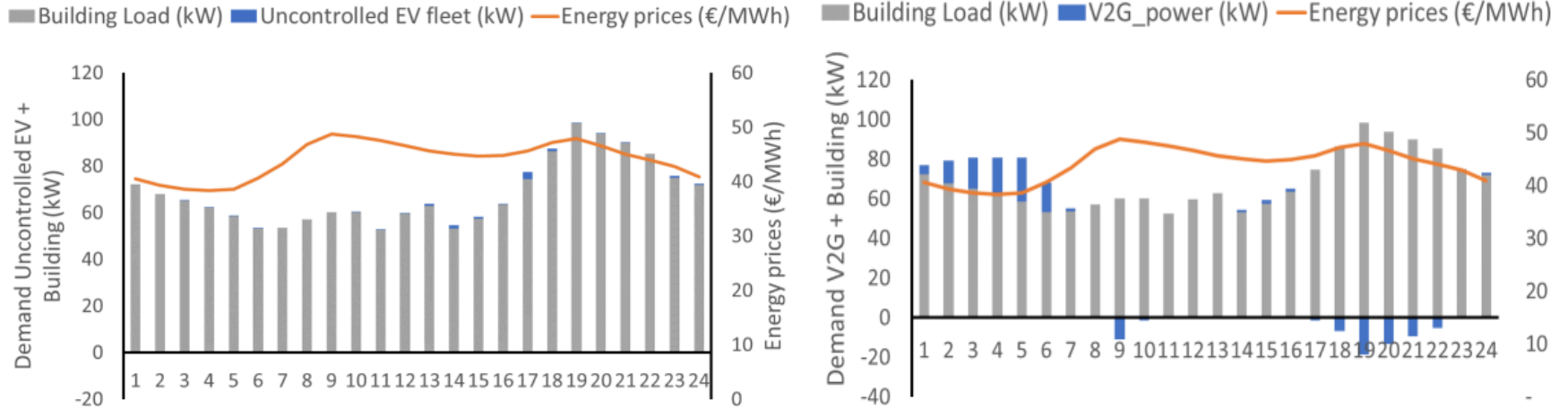
Case UK 2 (Car pool, UK)

- When vehicles are not driven much, V2G delivers high value by enabling “energy trading”



Value of V2G	1,244
Value of V1G	52

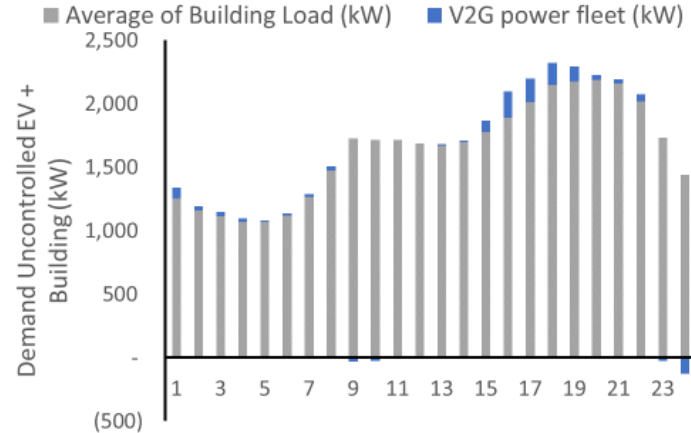
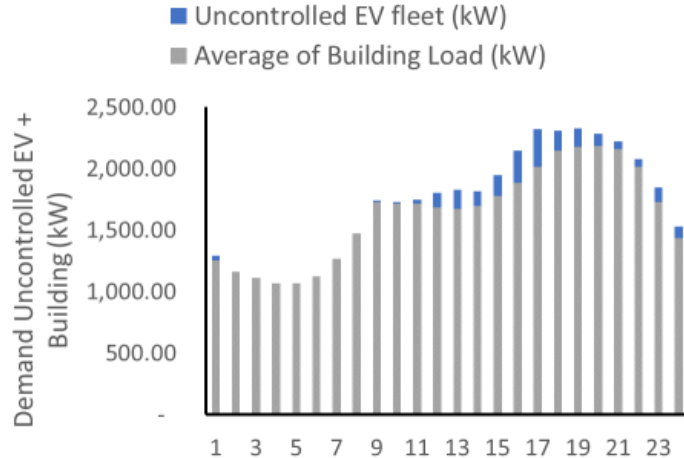
Case SE 2 (Car pool, Sweden)



Value of V2G	501
Value of V1G	71

Case CA 2 (Car pool, California)

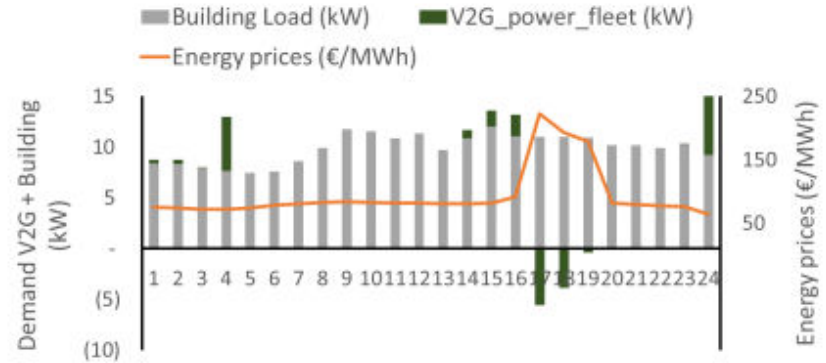
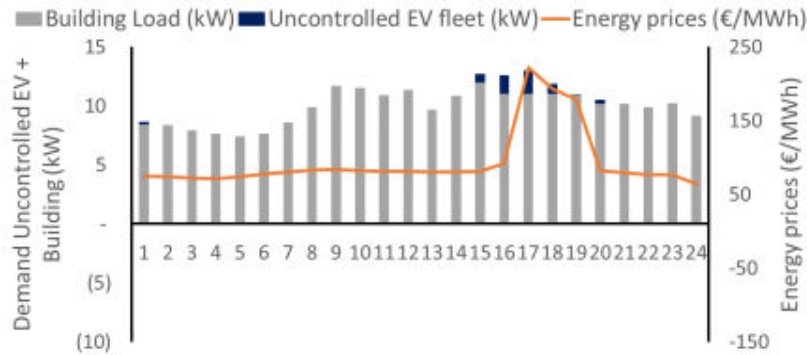
- With perfect forecasting, when building demand peaks are occasional, V2G can deliver much higher value than V1G
- When the charging load does not coincide with building peak, smart charging delivers no value at all whereas V2G enables peak load reduction



Value of V2G	1,172
Value of V1G	0

Case UK 1 (Fleet, UK)

- Fixed time-of-use tariffs as in the UK create incentives to displace peaks rather than eliminate them



Value of V2G	1,112
Value of V1G	125

Building demand profiles

Combination of sources from actual customer data and generic sources:

- **UK**
 - Last mile distribution fleet warehouse (Commercial fleet/UK1)
 - Generic demand profile data from Imperial College London for industrial and Residential (Car pool fleet/UK2, Residential/UK3)
- **Sweden**
 - Municipality (Commercial fleet/SE1)
 - Same as UK Industrial (SE2)
 - ENTSOE generic demand profile (Residential/SE3)
- **California**
 - University campus data (single building CA1, entire campus CA2)
 - Open EI generic demand profile data residential (Residential/CA3)

Optimisation model

- Pyomo toolbox
- Solve for minimum cost of energy for vehicles based on the set of constraints on charger power and efficiency, vehicle battery size and SOC conservation, vehicle hourly availability, vehicle trip requirements, and building hourly demand
- Find the hourly optimal charge and discharge rate of the V2G capable EV
- Big M method (general disjunctive programming) used for energy losses

How does V2G with E-flex benefit you?

Offer Includes

By using Nuvve's optimization software you could save up to

£900* per EV per year

by participating in V2G.

- **Free** bidirectional 10 kW charger(s)
- Annual **maintenance** of charger
- **Final charger installation** including delivery to site, mounting, connection, and commissioning
- **24/7** Customer support
- Fleet monitoring **dashboard**
- Charge scheduling & trip booking app

* Savings relative to uncontrolled charging. Savings materialise on customer energy bills and may vary with energy tariff, fleet utilization patterns, time plugged in, vehicle type. Contact e-flex for a custom quote see what V2G can do for your fleet.



Findings 3

Pricing policy: Peak

Findings 4

Business case for electric car clubs

E-Flex – Innovate UK



E-Flex is a scaled demonstration of **200 V2G charging stations** in the greater London area combining variable duty cycles and vehicle types to expand understanding of how whole-system benefits in a larger metropolitan city.



GREATER
LONDON
AUTHORITY



Imperial College
London



Key Goals:

- Examine the system value of V2G in a high-density city
- Understand whole-system benefits of V2G
- Identify business models that provide end-to-end value for all participants - realizable market with multiple demand/supply participants.
- Install and operate 200 stations in greater London area

Cisco (Lead)
Nuvve
Greater London Authority
Transport for London
E-Car Club LTD
Imperial College London
Cenex



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Our Mission

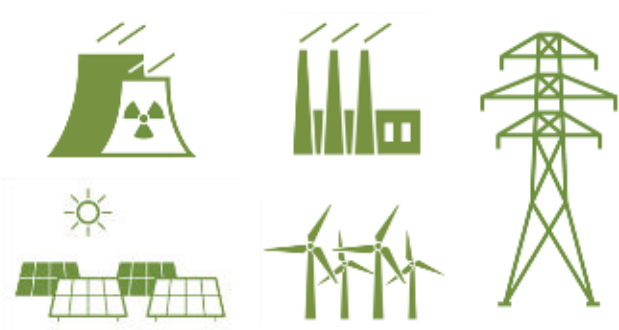
To lower the cost of electric vehicle (EV) ownership while supporting the integration of renewable energy sources including solar and wind.

The global Digital Energy Platform for Connected EVs



V2G Markets

Transmission System



Frequency regulation, voltage control

Distribution System



*Transformer upgrade deferral,
congestion management*

Behind the Meter



*Peak shaving, tariff optimisation,
arbitrage, emergency back-up*

Limitations

- The analyses present the highest values achievable
- We assume perfect forecasting (e.g. no demand response event missed)
- Analysis does not factor in any externalities or costs other than energy costs
- The definition of baseline has a greater influence on estimations of smart charging benefits than V2G