

TRANSITION PATHWAYS TO DEFOSSILISE GERMANY'S ROAD SECTOR WITH A FOCUS ON THE ROLE OF TECHNOLOGIES

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AGENDA

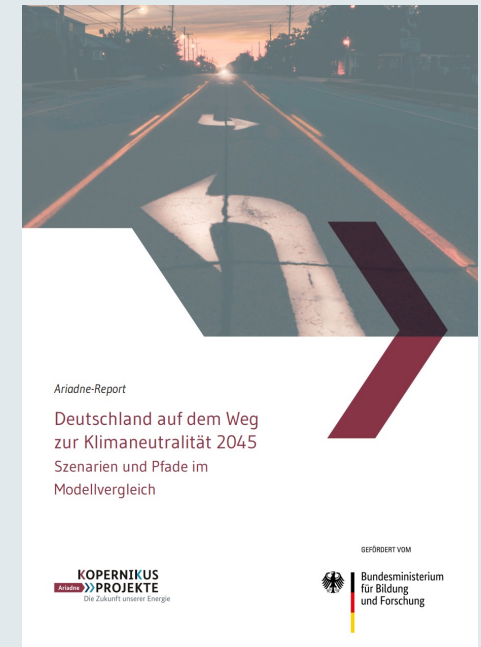
1. Introduction
2. An introduction of the German car market
3. Analysis: Scenario modelling of the fleet development to investigate the role of technologies to de-fossilize the transport sector
4. Conclusions
5. Q&A

1. Introduction

STUDY BACKGROUND

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- › This study was part of a comprehensive **Scenario Study**, aimed to investigate **transition pathways** to achieve climate neutrality in 2045
 - › It covered all sectors and deployed multiple energy, transport and integrated assessment models from different research organisations
 - › As part of the Scenario Study, DLR focused on the vehicle sector and investigated **major technological options** to defossilize the **car sector** in Germany
- Focus of this presentation
- › The works were undertaken as part of Ariadne – Kopernikus Projekt, **a major research project** funded by Federal Ministry for Education and Research to accompany the energy transition (“Energiewende”)
 - › The study is in good company; the **major scenario studies in 2021** were: BCG (2021); Consentec et al. (2021), EWI et al. (2021) and Prognos et al. (2021)



<https://ariadneprojekt.de/publikation/deutschland-auf-dem-weg-zur-klimaneutralitat-2045-szenarienreport/>



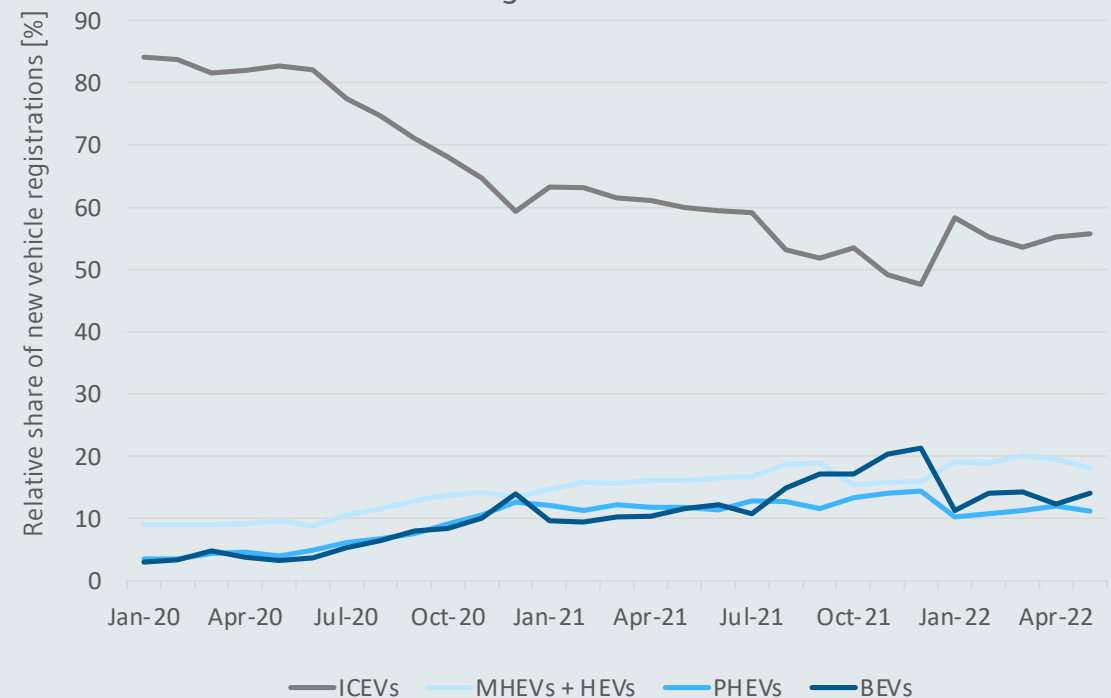
2. Background

THE GERMAN CAR MARKET AND OEMS' PLANS TO INTRODUCE ELECTRIC VEHICLES

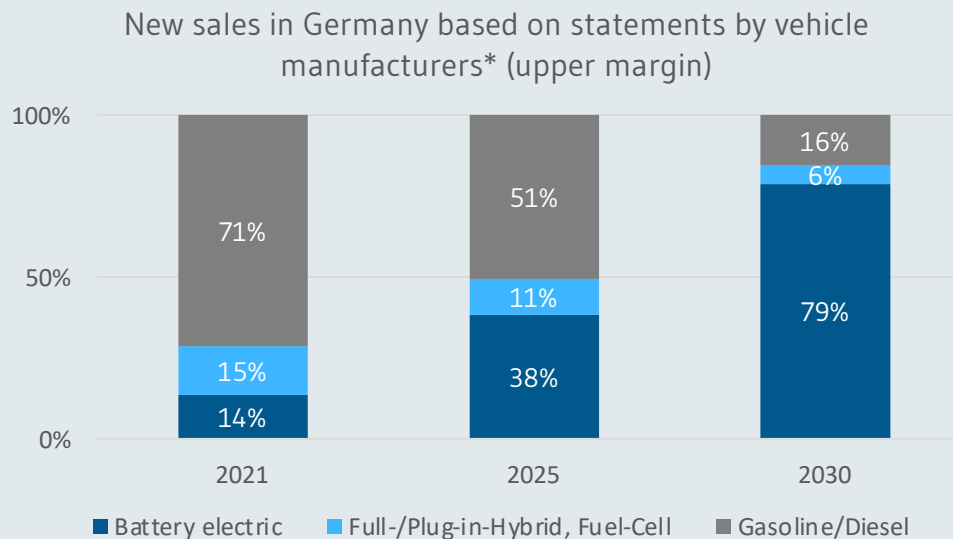
CURRENT MARKET SITUATION

- › EVs are rapidly gaining market shares in Germany
 - › Battery-electric and plug-in hybrid vehicles have rapidly gained market share
 - › At the expense of conventional vehicles
 - › Sales of full hybrids and gas vehicles have stagnated
 - › Fuel cell vehicles play no role in the passenger car market

Development of new vehicle registrations in Germany focussing on electrified vehicles



MARKET RAMP-UP OF ELECTRIC VEHICLES ACCORDING TO OEM PLANS



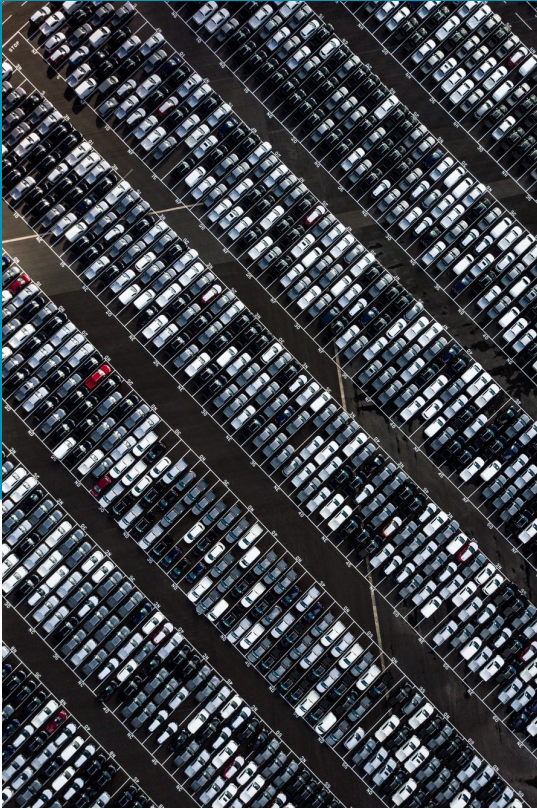
* Approx. 80% of the market covered

Strong focus on battery electric vehicles (BEVs). Opel, Daimler, Ford, Volvo announced to be all-electric by 2030 at the latest. FCEVs not substantially part of the product portfolio



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Source: Own evaluation according to OEM announcements



3. Analysis

SCENARIO MODELLING OF THE GERMAN CAR MARKET

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Die Zukunft unserer Energie



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3. Analysis

SCENARIO MODELLING TOOL: VEHICLE TECHNOLOGY SCENARIO MODEL (VECTOR21)



VECTOR21
Scenario analysis software

- › Technology transition: important factors
 - › CO₂ fleet regulation and CO₂ price
 - › Purchase incentive („environmental bonus“, vehicle tax exemption for e-cars, toll exemption for e-trucks)
 - › Build up of refueling/charging infrastructure
 - › Reduction of technology costs: vehicles
 - › Transformation of fuels: e-fuels

- › Technology transition: Modeling with VECTOR21 (June 2021; update April 2022)



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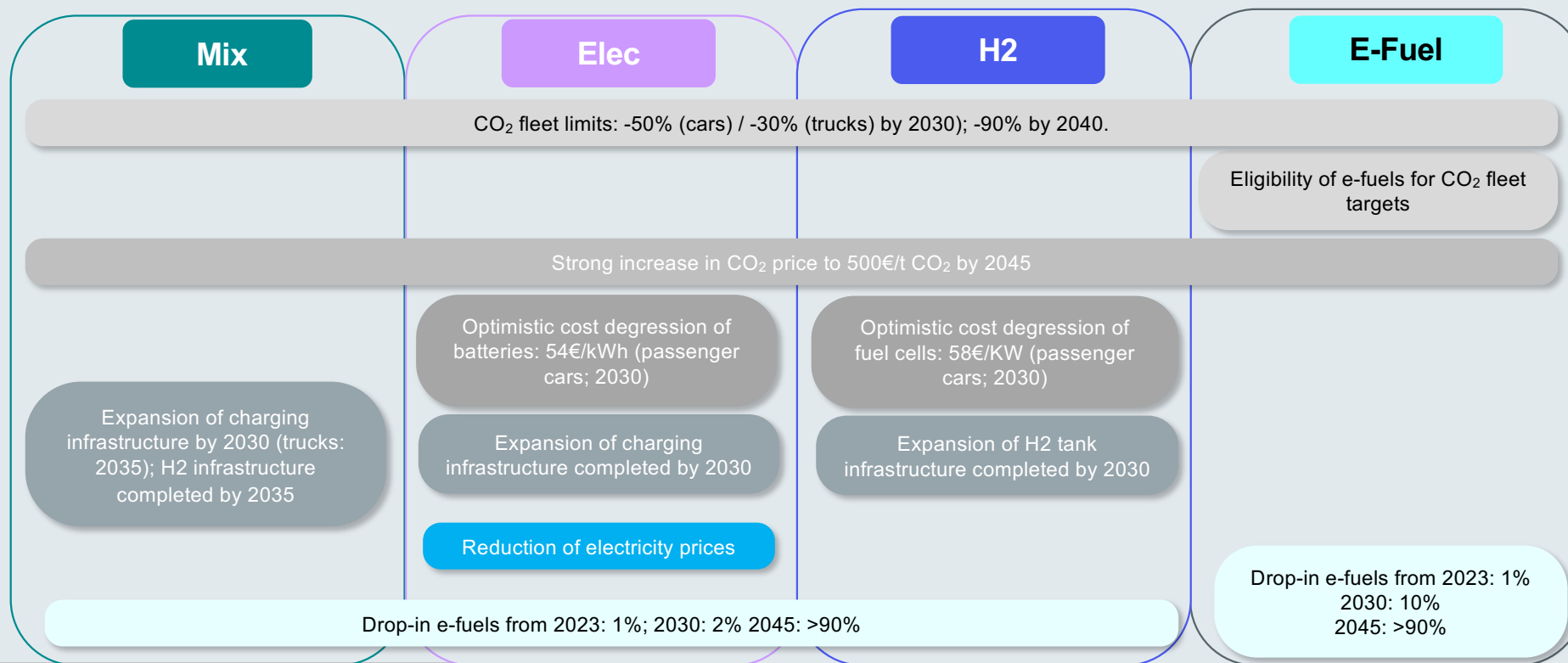


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SCENARIO MODELLING ASSUMPTIONS (JUNE 2021 RUN)



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SCENARIO MODELLING RESULTS

› BEVs:

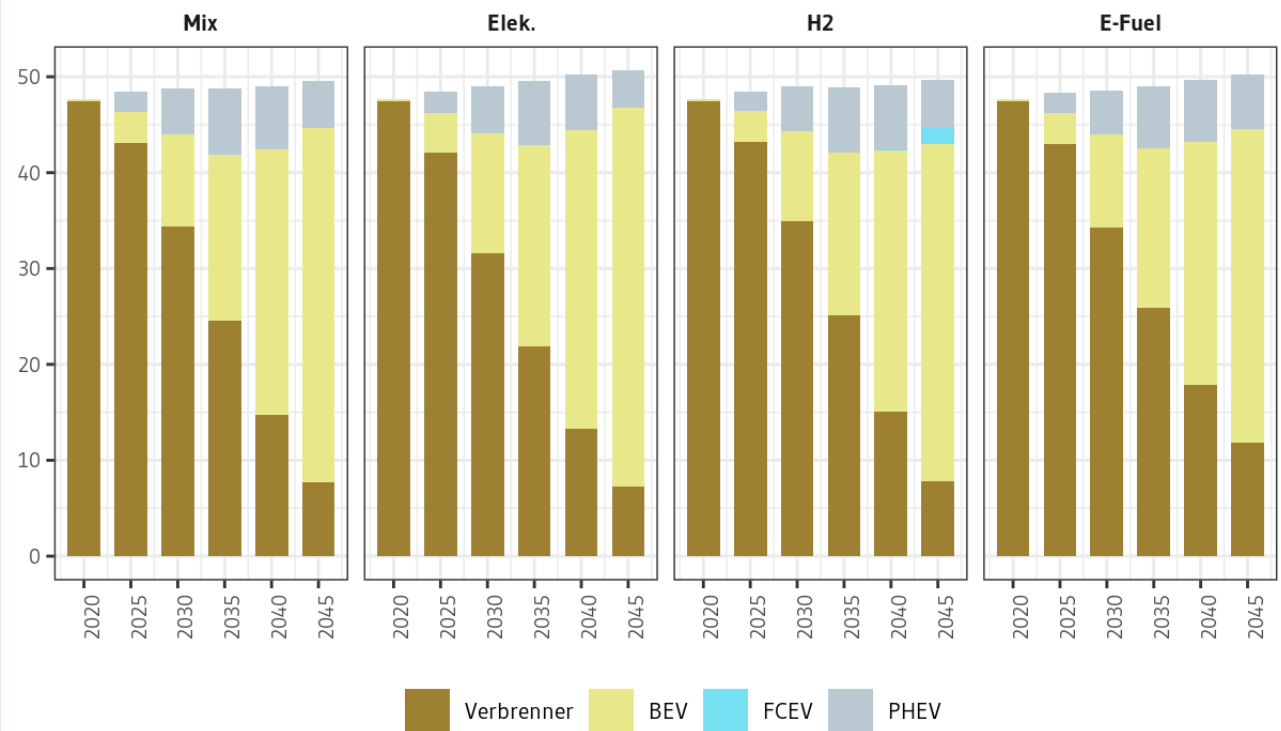
- › Dominant technology in the future
- › Fastest ramp-up in electric scenario due to optimistic cost assumptions for batteries and rapid expansion of charging stations

- › PHEVs: rapid ramp-up in the 20s, stagnating partly because BEVs are becoming more attractive

- › FCEVs: Technology of the future. Competitive from 2040 onwards under optimistic assumptions

- › E-fuels will be needed for between 11 and 17.5 million passenger cars with internal combustion engines in the fleet in 2045

Pkw-Bestände (VECTOR21) [Mio.]

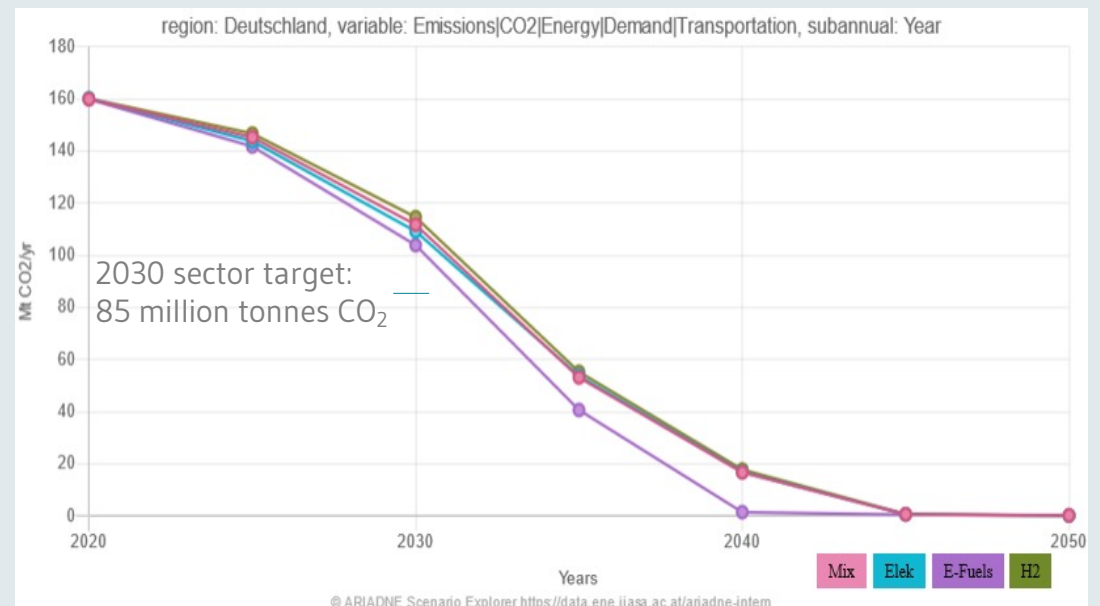


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3. Analysis

THE SCENARIOS FAIL TO MEET THE SECTOR TARGET OF THE FEDERAL CLIMATE PROTECTION ACT IN 2030

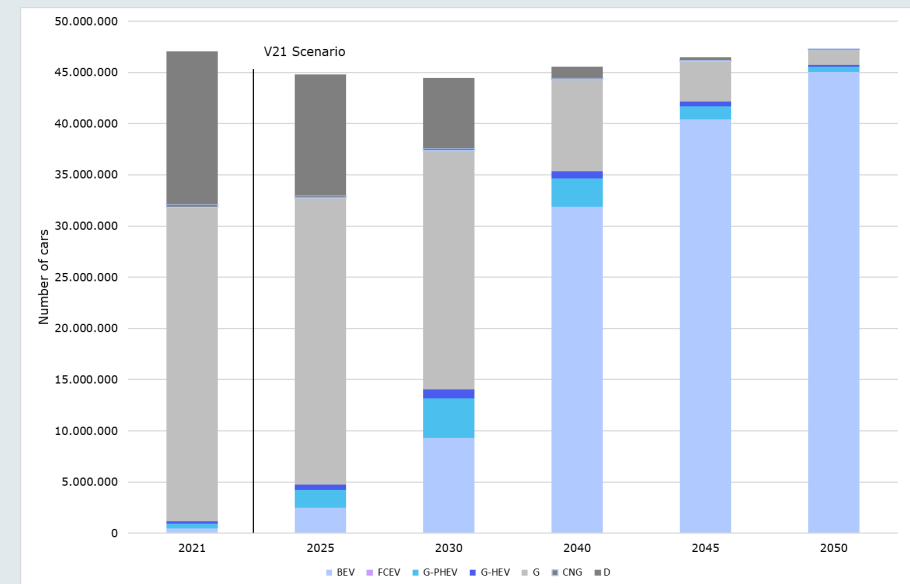
- › By assumption, all scenarios achieve full decarbonization in 2045 through a combination of advanced fleet electrification and the provision of CO₂ - neutral fuels.
- › The sector target of the Federal Climate Protection Act (KSG) for 2030 is not achieved
- › In all scenarios, passenger road transport is forecast to decrease slightly up until 2030 and to increase moderately thereafter. Road freight is assumed to increase by 20 percent until 2045.



**2030 CO₂ target is not met in the scenarios considered.
A sole focus on new powertrains is not sufficient.**

2022 UPDATE

- › In July 2021, the European Commission proposed to phase out vehicles with ICEs by 2035. This was confirmed by the Parliament on May, 8 2022
 - › In September the newly elected coalition government has set the target to reach 15 million BEVs (and PHEVs?*) by 2030
 - › In April 2022, the Federal Ministry for Economic Affairs proposed to cancel purchase subsidies for PHEVs from January 2023 and a reduction in subsidies for BEVs/FCEVs
- New VECTOR21 simulation in April 2022 of the MIX scenario shows much accelerated replacement of diesel/petrol vehicles with BEVs starting from 2030, resulting in only 4,2 mio vehicles with ICE in 2045



MHEV = Mild-Hybrid Electric Vehicle
HEV = Hybrid Electric Vehicle
PHEV = Plug-In-Hybrid Electric Vehicle
BEV = Battery Electric Vehicle
FCEV = Fuel-Cell Electric Vehicle



4. Conclusions



MAIN RESULTS AND CONCLUSIONS

- › In the passenger car sector, BEVs are the dominant drive technology in the future
- › FCEV technology is not mature and is currently lagging behind BEVs in terms of technology development. Future market potentials depend on the expansion of H2 infrastructure, cost degression of vehicles/H2, but also development of batteries
- › E-fuels are necessary for defossilizing the vehicle stock; these still play a role in all scenarios
- › 2030 CO₂ transport target (85 mio. tonnes CO₂) is not met in the scenarios considered. A sole focus on new powertrains is not sufficient to reduce emissions

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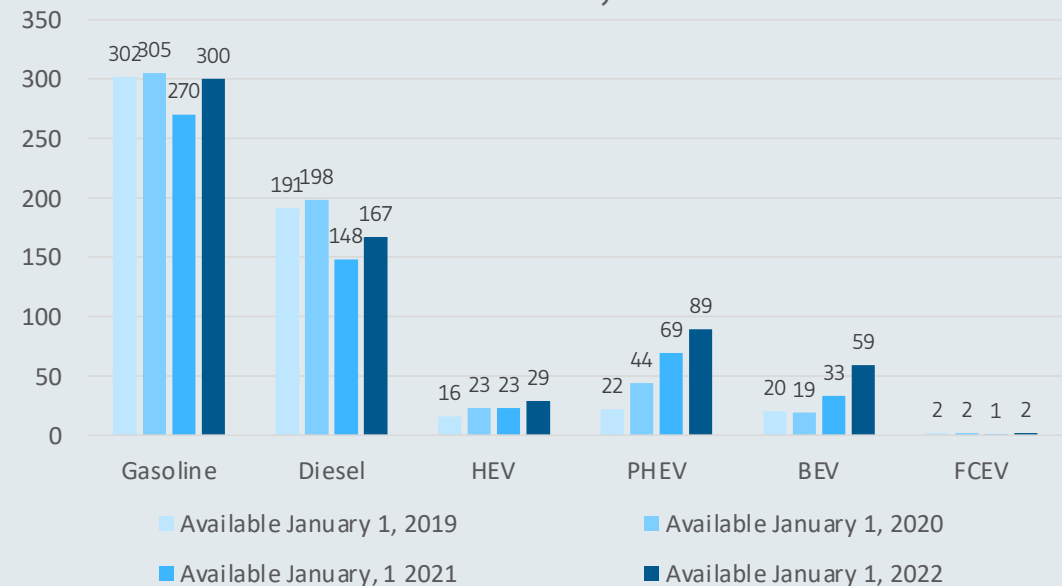
Thank you for your attention

Q&A

DEVELOPMENT OF AVAILABLE PASSENGER CAR VEHICLE MODELS IN GERMANY 2019 - 2022

- › Substantial improvement in model choice of xEVs at the expense of diesel/gasoline vehicles
 - › **PHEV** model selection increased by more than **300%**
 - › **BEV** model selection increased by nearly **200%**
 - › Diesel model selection fell by **13%**
 - › Currently only two FCEV models on the market

Number of passenger car models* available in Germany



* Sales designation by which a vehicle model is designated in the trade. It usually corresponds to the lettering on the vehicle (e.g.: VW Golf, Opel Corsa, Mercedes EQC, etc.). The available drive type is only taken into account once for each vehicle model.

MHEV = Mild-Hybrid Electric Vehicle
 HEV = Hybrid Electric Vehicle
 PHEV = Plug-In-Hybrid Electric Vehicle
 BEV = Battery Electric Vehicle
 FCEV = Fuel-Cell Electric Vehicle

xEVs = electrified vehicles

Source: Own evaluation based on ADAC vehicle data



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